



Elie Bou Dagher

Nationality: Lebanese

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Profile

Dynamic and highly motivated banking professional with more than 12 years experience in Retail, SME and Corporate banking in addition to two years as an Assistant Branch Manager handling operational and managerial tasks. Proven to be responsible and a team worker in any given field, result-oriented and good leadership. Good communications skills and multiple languages fluency.

Professional Experience

June 2022 – Present

Trader • BLC Bank

- ▶ Monitoring and managing daily cash positions and executing Money Market transactions.
- ▶ Quoting foreign currencies buying and selling to retail, SME and corporate clients.
- ▶ Inter-bank borrowing and lending of deposit.
- ▶ Pricing and executing FX structured Products (Barriers options structure, Target forwards,...)
- ▶ Coordinate with Trading Room Back Office to ensure smooth execution and settlement of treasury transactions.

Professional Experience

July 2020 till May 2022

Assistant Branch Manager • Bikfaya Branch • BLC Bank

- ▶ Managing 4 customer service Officers and three tellers in the Branch.
- ▶ Controlling and managing all the Branch Operations.
- ▶ Branch AML officer.
- ▶ Replacing the Branch Manager during his absence.

September 2016 – June 2022

Relationship Manager • Small and Medium Enterprises • BLC Bank

- ▶ Responsible for a portfolio of 300 clients within the SME Team.
- ▶ Engaging with new clients and maintaining strong customer relationships.
- ▶ Advising and Granting new facilities to customers on products or services that best fit their needs.
- ▶ Gathering needed documents for study to be presented to committee's.
- ▶ Updating customers files.

August 2016

Assistant Relationship Manager • Commercial Team • BLC Bank

- ▶ Responsible for updating clients files.
- ▶ Handling administrative issues at the commercial Team level.

June 2012 - July 2016

Credit Officer • Dekwaneh Branch • BLC Bank

- ▶ Responsible for updating commercial , SME files at the Branch's level.
- ▶ Handling commercial and SME Requests.
- ▶ Handling retail customers' requests and housing loan files.
- ▶ Following up and executing Loans.

Professional Experience

April 2009 - May 2012

Customer Service Officer • Dekwaneh Branch • BLC Bank

- ▶ Handling retail customers' requests and files from Housing, Personal, Car Loans, credit card, etc..
- ▶ Applying their requests, following up and executing Loans.

September 2008 - March 2009

Teller • Dekwaneh Branch • BLC Bank

- ▶ Responsible for cash operations and outgoing transfers over the counter.

Education Degrees and Certification

June 2014

Credit Seminar • Université St Joseph (USJ- Huvelin)

- ▶ Course for 1 month on credit and study of the performance of companies from the provided figures and related ratios.

June 2013

Lebanese Banking Regulations • ESA University

- ▶ Course on how Lebanese banks and the central bank function and their regulations.

October 2006 - 2009

Masters in Business Administration (MBA) Major Finance • USEK University

October 2002 - 2006

Business Administration USEK • University

Languages

- ▶ English: Fluent
- ▶ French: Fluent
- ▶ Arabic: Fluent
- ▶ Greek: Fluent

Other relevant Information

Job-related Activities • Participated in various training programs: Here is a sample of followed training courses:

- ▶ Business ethics - Beirut, Lebanon.
- ▶ Leadership essentials - Beirut, Lebanon.
- ▶ Customer service and banking products– Beirut, Lebanon.
- ▶ Banking Products & Service Techniques.

References provide upon request