

Elie Al Osta

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Education

- E.A.E Business School** | Madrid, Spain Oct 2020 - Aug 2022
- Master's Degree in Project Management
 - Minor in Big Data
- Lebanese American University** | Jbeil, Lebanon Sep 2015 - July 2020
- Bachelor of Engineering in Mechatronics Engineering
- Jesus & Mary School** | Rabieh, Lebanon Sep 2001 - May 2015
- Lebanese Baccalaureate: Mathematics Section

Experience

- CompuWorld – I.T Solution Consultant**| Beirut, LEB May 2015 - July 2020
- Developed and maintained long-term relationships with small business entities.
 - Identified and qualified customer needs.
 - Developed sales strategies, negotiated, and closed profitable projects.
 - Listened attentively to client feedback and worked with product development team to introduce revolutionary service.
 - Managed customers and provided them with best technical solutions and products.
- Baguepi D'or - Intern**| Awkar, LEB Jan 2018 - June 2020
- Established heavy machineries.
 - Configured system solutions.
 - Provided customer support.
- Stars Innovation - Intern**| Sin El Fil, LEB June 2019 - Aug 2019
- Installed and troubleshoot plotters.
 - Set up networking settings for the Mimaki series.
- Giffin Traffiks L.L.C - Intern**| Abu Dhabi, UAE Aug 2017 - Sep 2017
- Attended meetings between project's parties discussing construction problems and difficulties.
 - Assisted in the inspection and supervision of work through quality assurance and quality control.
 - Completed the Technical Training in ITS and Signfab division.
 - Visited all the division of the Saber Group in ICAD city.
 - Observed, learned, and advised for the handling of some machinery.

Accomplishments

- Designed **Bench Drill and a Vending Machine** for CAD project
- Created and assembled an automated **plant care rover, self-parking car** and a **fire robot**
- Produced and assembled an **Automated Yogurt Vending Machine Dispenser** for our Final Year Project
- Developed **StaySafe** application

Skills

Languages: English, Arabic,
French, Spanish

Application Software:

- Microsoft Office (PowerPoint, Word, Excel)
- Python, Java, Noria, AutoCad, SolidWorks, LabView
- Quartus, Matlab, Simulink, Simscape, CodeWarrior & Easy68k

Interests

- Client-focused Sales representative with more than 6 years of providing I.T solutions and products to customers
- Solid understanding of the electric components, computer hardware, and in the automotive industry
- Tech savvy and eager to learn