#### **EDUCATION**

#### **B.E IN MECHANICAL ENGINEERING**

LAU / Byblos / 2020 cGPA 3.58

#### **CERTIFICATIONS**

#### SUSTAINABLE BUSINESS **MANAGEMENT TRAINING**

Investmed and UNICEF / OCT 2021 – JAN 2022

#### **PROJECT MANAGEMENT SPECIALIZATION**

Grow with Google on Coursera / OCT 2021

#### **DESIGN THINKING**

Remote / SEP 2020 - DEC 2020

#### **COMPUTER SKILLS**

**SOLIDWORKS** 

**PRIMAVERA** 

MS Project

**ASANA** 

MICROSOFT OFFICE SUITE

### **AWARDS**

#### **MENA HACKATHON PITCH**

First Place / OCT 2021

#### **GLOBAL IMPACT PITCH COMPETITION**

Flywheel / OCT 2020

## AGRYTECH HACKATHON

First Place, Berytech / AUG 2019

## **HIGHEST MONTHLY SALES**

ABC Toys Department / NOV 2018

## **ACADEMIC ATHLETIC ACHIEVERS AWARD**

LAU Athletics

· Chosen among the five Highest cGPAs in the Athletic Department for two consecutive years.

## PIANO INTERSCHOOL COMPETITION

Third Place, NDU / MAY 2015

## **EXTRA-CURRICULAR ACTIVITIES**

## **CLUB MEMBER 180 DEGREES CONSULTING**

LAU Byblos / NOV 2021 - NOV 2021

- · The international club, 180 DC, aims to help NGOs with their sustainability or business problems.
- · Participated and worked in teams to solve real case studies

## **BOARD MEMBER RE-BEIRUT**

Remote / AUG 2020

- · Responsible for managing the internal communication and assembling teams of engineering and architecture experts for restoration projects after Beirut Blast.
- Reassessed 3 homes and 10 minishops.

## REFERENCE

References available upon request

# **GUADALUNA CHAER**



#### **ABOUT ME**

Dependable Project Coordinator with ability to lead teams and build positive relationships.

**Coordinator and Logistics Officer** 

live Policy Show, Al-Hal Sawa.

andInstagram of Sawa Li Lubnan

Passionate Entrepreneur with 3 years of experience in business planning and product management. An inspiring, driven leader who can motivate all employees.

#### WORK EXPERIENCE

#### **SAWA LI LUBNAN**

Beirut Sep 2021 - May 2022

#### **EDIRECT**

Jul 2021 - July 2022

Remote Freelancer

#### **SEO Executive**

· Conducted on-site, off-site, and local SEO tactics like internaland outbound linking, image optimisation, GMB optimisation, and directory listing.

Oversaw the overall logistic processes of Sawa Li Lubnan's

Was responsible for community management on Facebook

Responsible for the planning, oversight, and coordination of logistics to ensure smooth accomplishment of Al-Hal Sawa.

Conducted weekly and/or monthly analytics reporting.

- · Used Google Analytics and WebCEO to make informedand strategic decisions and to conduct performance reports regularly.
- · Created high-quality, optimised SEO page plans through PageOptimizer Pro.
- Conducted keyword research on Semrush and WebCEO and optimized content on Wordpress and Magento throughRank Math and Yoast plugins.

#### DOX SAL

Remote Part-Time Mar 2021 - Aug 2021

## **Business Development Officer**

- · Identified new market opportunities via market research and initiate contact on LinkedIn.
- Planned the Go-to market strategy through relevant partnerships, and inbound, and outbound techniques.

## **LUXEED ROBOTICS**

Jul 2019 - Present

## **Cofounder and CEO**

- · Received more than 30,000 USD in grant for business development and prototype building.
- · Developed the business model using the Lean Method.
- · Set sales, pricing, and marketing strategies.
- · Manages product development using Notion and Miro
- · Hires and oversees engineers in cross departments.
- Wrote blogs related to Agriculture and all of the technical documentation as well as business. development documents such as the Executive Summary, Pitchdeck, and Investment Summary.

## **VERVEVIDEOS**

Remote Aug 2019 - Nov 2019

## **Project Coordinator**

- Coordinated between all team members (website developer, SEO expert, video designer, and other bloggers) and set well-communicated tasks and deadlines.
- Followed up on tasks to complete the explainer videos on time after successfully moving through all phases of an explainer video.

#### **MOUAWAD EDDE** Urban Dreams Site.

Sin El Fil Jun 2019 - Aug 2019

## Intern- Mechanical, Electrical, Plumbing (MEP) **Coordinator Assistant**

- Supervised schedules of projects and managed resources needed according to specifications given by stakeholders and owners.
- · Collaborated with project personnel to resolve issues quickly and efficiently.
- · Created an excel table of all subcontractor tasks with their deadlines and dependencies.
- · Followed up on all subcontractors in all four buildings of the site (weekly meetings) and kept track of progress.

## **ABC MALL**

Dbayeh Jun 2018 - Jan 2019

## Sales Associate

- · Recommended merchandise based on individual requirements and assisted the customers.
- Increased sales by cross-selling and upselling products thanks to my product knowledge
- · Achieved individual and department monthly sales goals.
- Followed up with customers (receiving new items, discounts, reservation, and repairs).

## **Engineering Tutor**

Conducted a weekly education session to a group of students (2 to 8) to enhance their experience and knowledge skills in Fluid Mechanics and Thermodynamics.

#### **LAU LEARNING CENTER**

Byblos Campus Sep 2016 - Dec 2017