# **Tarek Saad**

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#### **EDUCATION**

### American university of Beirut (AUB)

Sep. 2020 - Present

- Bachelor of Engineering in Industrial Engineering
- Expected date of graduation: June 2024
- Cumulative GPA: 3.98/4.00
- Academic distinction: Placed on Dean's honor list for every semester since enrolment

### Lycée Franco-Libanais Verdun (LFLV)

Sep. 2007 - Jun. 2020

- French Baccalaureate, Scientific Track
- Class representative for five years

#### **EXPERIENCE**

### 180 Degrees Consulting AUB, Consultant

Sep 2022-Present

- Worked within a team of consultants to develop a more efficient/effective recruitment process and grant application process for an NGO called Jedi Network
- Conducted research to recommend the most realistic and practical solutions

### Saad Sport Company - Sales & operations assistant - Part time

Jun. 2017 - Feb. 2020

- Participated in sales and dealt with clients building customer loyalty
- Communicated with suppliers (Adidas and New Balance) to choose most suitable products
- Optimized overall layout to appeal to customers preference and increase sales
- Developed financial statements and organized and interpreted yearly revenue data
- Trained 2 new employees to improve their work effectiveness and efficiency

#### **Private Tutoring**

Oct. 2021 - Present

- Organized weekly tutoring sessions (math and science) for 9<sup>th</sup> grade students
- Improved their grades by at least 40-50% by preparing unique coursework

#### **EXTRACURRICULAR ACTIVITIES**

## AUB Consulting Club (AUBCC), Member

Feb. 2022 - Present

- Participated in case solving workshops covering several types of cases
- Participated in the "Beat The Case" initiative

#### **AUB Investment and Management Club, Member**

Feb. 2021 - Present

- Attended workshops devoted to day trading in the stock market
- Attended workshops devoted to crypto currencies and the blockchain

#### **Powerlifting, Competitor**

Jan. 2022 - Present

- Performed weekly training sessions
- Competed nationally and got 3<sup>rd</sup> place at MUV power meet (June 2022)
- Helped other trainees in their programing

#### SKILLS AND INTERESTS

- Computer skills: Excel, Power Point, Word (Proficient); Python, AutoCAD, Creo
- Languages: Arabic (Native), English (Fluent), French (Fluent), German (Basic)
- Soft skills: Teamwork, time management, critical thinking, problem solving and mathematics
- Interested in financial markets, economics, and reading