

# Rizk Faour

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## PROFESSIONAL PROFILE

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I am a well-organized, self-motivated, and creative with over four years of experience in different domains. I am able to work under pressure and I have a good team leading and leadership skills with the ability to achieve sales targets. I am a problem solver with an ability to adapt to new situations. Also, I am officially enrolled to the Order of Engineers and Architects – Beirut.

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## EXPERIENCES

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### A or B Establishment

Sep. 2017 – present

**Sales Manager** (mobile store, online services, recharging services, money transfer, online payments)

Responsibilities:

- Meet, build and maintain relationships with clients and agencies on regular basis to gather pertinent business development
- Maintain data base concerning competitor's activities, vis-à-vis pricing, new product and latest catalogues
- Manage online payments in different currencies including loans, invoices and recharging cards
- Repair mobile phones, software and hardware
- Do statistical reports to define the situation of work regarding the sales and profits
- Deal with big companies in Lebanon such as TERRANET, Touch telecom, MONEYGRAM and WHISH

### Training at ENIB university France - Brest (Long Laser Cavity using Fiber Optics)

Oct. 2020 – Dec.2020

### Training sessions at New Technology Academy sponsored by Digital Opportunity Trust (DOT), (Digital and Media Literacy Training Program)

May. 2020 – Jul. 2020

**Training at OGERO Telecom Lebanon – Beirut (Telecommunications platform, fixed LTE and IMS (IP Multimedia Subsystem))**

Jul. 2019 – Sep. 2019

**Training sessions with UNICEF (RURAL ENTREPRENEURS)**

Jul. 2017 – Aug. 2017

**Private teaching**

Nov. 2015 – May. 2017

**Scientific subjects** (Mathematics, Physics, and Chemistry)

**FAOUR Services**

Mar. 2015 – Sep. 2015

**Customer service** (OMT/WU office, online payments, insurance)

Responsibilities:

- Manage local and international money transactions
- Pay invoices
- Create and renew vehicles insurance
- Exchange money

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**SKILLS**

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Computer:

- Microsoft Office: Word, Excel, PowerPoint and outlook
- Internet surfing
- Database
- Android developer tools and programming languages

Personal:

- Good interpersonal skills
- Proven success in independent and team work
- Good persuasive and negotiation skills
- Capable to adapt new challenges

Languages:

- Fluent in English and Arabic (other language: French)

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**EDUCATION**

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Master's degree (finished), Arts Sciences and Technology University in Lebanon (AUL)

Major: Computer and Communications Engineering

Supporting courses:

- Digital signal processing and Microwaves

- Fiber optics
- Digital communications
- Microcontroller
- Distributed systems and networks programming
- Programming: C, C++, java

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## **PERSONAL INFORMATION**

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- Date of Birth: January 4, 1996
- Nationality: Lebanese
- Gender: Male
- Marital Status: Single