

KARIM KOBEISSI

Beirut, Lebanon | +961 3 321 443 | kzk00@mail.aub.edu | [LinkedIn](#)

EDUCATION

American University of Beirut (AUB)

Bachelor of Engineering, Computer and Communications Engineering

• Minors in Business Administration and Mathematics

• GPA: 3.74/4.0 | Dean's Honor List

Beirut, Lebanon

Sep 2021 – May 2025 (Expected)

PROFESSIONAL EXPERIENCE

KOEIN- Software Development Intern

May 2022 – Jun 2022 | Beirut, Lebanon

- Developed a strong foundation in SQL and related data analysis tools and techniques
- Collaborated with the development team to design, create, and maintain an SQL server for medical laboratories
- Supported in piloting the server at two partner laboratories, and executed several reiterations to the code based on testing observations and feedback received, which resulted in excellent satisfaction rates

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Change Starts Here (CSH) - Treasurer

May 2023 – Present | Beirut, Lebanon

- Prepared the entity's fundraising campaigns and worked closely with the VP and Head of Social Media & Design to accomplish that
- Handled the accounting aspect of the entity (cash inflows and outflows, revenues, losses etc.)
- Prepared a quarterly and end of term assessment regarding the entity's financial situation

AUB Outdoors – Student Accountant

May 2023 – Present | Beirut, Lebanon

- Maintained accurate and up-to-date financial records especially during the event which hosts more than 20,000 people
- Assisted in the preparation of budgets and financial forecasts to track and manage the flow of money in the organization

180 Degrees Consulting - Student Consultant

Feb 2023 – Present | Beirut, Lebanon

- Provided consulting services to companies and NGOs in various industries as part of a team of student consultants
- Conducted research and analysis to develop and present key findings and recommendations to clients and key stakeholders, and update them on the project progress
- *Sample Project:* analyzed and evaluated the marketing strategy of a Lebanese NGO and proposed actionable initiatives. These initiatives helped the organization to streamline its content and better target potential donors, resulting in increased engagement and more successful fundraising efforts

International Case Competition Program at AUB - Trainee

Feb 2023 – Present | Beirut, Lebanon

- Selected, out of hundreds of applicants, to be part of a 40-student pool, solving business cases from different industries, on a weekly basis, in preparation for national and international case competitions
- Analyzed case studies and identify key issues to develop actionable recommendations for real-world companies

Institute of Electrical and Electronic Engineers (IEEE) - Student Representative

Sep 2022 – Present | Beirut, Lebanon

- Liaised between the student body and faculty members to establish effective communication channels for academic and extracurricular collaboration
- Helped in organizing technical workshops and social events for the Electrical and Computer Engineering students
- *Sample Workshop:* organized a Python Boot Camp, that attracted more than 100 students, to teach them basics programming skills using Python

AUB Varsity Squash Team - Founder & Varsity Squash Player

Sep 2022 – Present | Beirut, Lebanon

- Grouped 15 players and coordinated the formation of the AUB Squash Team and the selection of the training schedule
- Participated in weekly training in preparation to take part in local university-level championships

AUB Consulting Club - Member

Sep 2021 – Present | Beirut, Lebanon

- Conducted in-depth analysis of diverse business cases across multiple industries as part of the club's weekly 'Beat the Case' initiative, resulting in the receipt of the "Consultant of the Month" award for exceptional performance
- Participated in career-preparation workshops and presentations by consulting firms

SKILLS & INTERESTS

Technical skills: Python, SQL, C++, Microsoft Office (PowerPoint, Excel, Word), VHDL

Language skills: Arabic (*Native*); English (*Fluent*); French (*Fluent*)

Interests: Coding, Hiking, Squash, Soccer, Traveling, Board games