



Raed Daher

Sales Engineer

Energetic self-motivated engineer having sales and engineering skills that accomplish revenue improvement for the employer. Seeking for a position in a growing up company to apply these skills in a way that reflex good benefit for it's business.



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Beirut, Lebanon



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SKILLS

Communication

Computer Skills

Negotiation

Team Work

Time Management

LANGUAGES

Arabic

Native or Bilingual Proficiency

English

Full Professional Proficiency

INTERESTS

Volunteering

Traveling

Photography

Music

EDUCATION

Mechanical Engineering

Lebanese International University

10/2018 - 09/2022

Beirut, Lebanon

WORK EXPERIENCE

Sales Engineer

A.R. Jubaili & CO

11/2022 - Present

Beirut, Lebanon

Achievements/Tasks

- Contacting diesel generators users to offer yearly maintenance contracts.
- Prepare and send quotations for diesel generators.

Sales Engineer

MJK Water Technology

10/2020 - 11/2022

Beirut, Lebanon

Achievements/Tasks

- Pricing electromechanical BOQ according to the required specifications.
- Meetings with valuable clients and marketing the company.
- Executive of electromechanical projects and sites inspection.
- Selection, calculations and maintenance for water pumps and electrical equipments.
- Designing of fire systems and solar systems.
- Negotiate quotations and products price.

SOFTWARES

Autocad, Revit, Solidworks, Ltspice, Matlab, Wincaps, excel, word, nitro pro and general computer softwares.

CERTIFICATES

Completion Of Twelve Hours Training In H-VAC Advanced (2022)

Order Of Engineers And Architects

Completion Of Eighteen Hours Training In Revit MEP (2022)

Order Of Engineers And Architects

Completion Of Twelve Hours Training In H-VAC (2022)

Order Of Engineers And Architects

Participation And Completion Of German Couse A1.1 (2021)

Beirut Arab University

Photography And Writing Training Workshop (2017)

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PERSONAL PROJECTS

Design And Analysis Of A Smart Solar Powered Electric Vehicle (02/2022 - 06/2022)

- Upgrading Tesla Model 3 by installing pv flexible solar panels, fan-alternator and electromagnetic suspensions