

# Sirajaldine Chehab

## PROFESSIONAL SUMMARY

A civil engineering graduate from the Lebanese American University with more than a decade's sales experience at Artisana Chehab and its corresponding chain stores. I have a diverse skillset spanning strong client communication and developing marketing strategies through to budget development and management and line management of staff.

## EXPERIENCE

### **Artisana Chehab (Lebanon) – Store Chain Manager**

#### **April 2022-Present**

- ▶ Artisana Chehab is a Beirut-based store offering a wide range of hand-crafted luxury items and artisanal wood home décor and accessories.
- ▶ Finance is a core component of the role, with tasks entailing payroll, budget allocation as well as maintaining the company's balance sheet.
- ▶ As lead sales representative, I head up the company's sales drive via on-the-floor sales, strong client communication and line management.

### **Artisana Chehab (Lebanon) – Part time sales consultant**

#### **January 2010 – April 2022**

- ▶ Engaged in high-level correspondence with interested parties
- ▶ Developed a deeper understand of customer needs and demands
- ▶ Involved in managing of inventory database, ensuring the store is fully stocked with all necessary materials and re-stocking where needed.
- ▶ Managing regular and custom orders – sending all custom requests to the factory.

## INTERNSHIP

### **Hamw i For Construction & Design – Lebanon**

#### **June 2021 - August 2021 (6 weeks)**

##### *Junior Engineer*

- ▶ CAD, Shop Drawings, and list of deliverables.
- ▶ Reporting, data gathering and analyzing.

### **LAU Construction Labs– Lebanon**

#### **June 2018 - August 2018**

- ▶ Lab Assistant by conducting tests, collecting, inputting, analyzing, and controlling test data.
- ▶ Assisting Students and lab instructors with tools and material.
- ▶ Data collecting, inputting, analysis, and control by using excel.
- ▶ Conducting lab tests for clients companies.

## ACADEMIC PROJECTS

### **Design of a Sewer Network and Wastewater Treatment Plant**

#### **Fall 2022**

- ▶ Designed a fully functional sewer network for a village in Lebanon. The sewer network accounted for infiltration and peak flows, and consisted of gravity mains, sub-mains and laterals.
- ▶ The design was done both using Bentley SewerCAD and manual calculations.

### **Wastewater Treatment Plant Design**

#### **Spring 2021**

- ▶ Designed a wastewater treatment plant, using **GPS-X**, which must satisfy the concepts of sustainable development.
- ▶ The plant included preliminary, primary, secondary, tertiary treatments and sludge treatment.

### **Water Network Design:**

#### **Spring 2018**

- ▶ Designed a water distribution network for a Lebanese village, Qoubbei, using Innovyze H2OMap.
- ▶ The project was a team effort and it included nodes placement, demand computations and the selection of the pipes' diameters in order to meet the required criteria.

## EDUCATION

### **Lebanese American University (2016-2022)**

#### *Civil Engineering Bachelor*

#### **AI – Iman School (2013-2015)**

#### *Lebanese baccalaureate*

Location: Beirut, Lebanon

E:chehabsirajeldine@gmail.com

## **Personal Info**

DOB: 17/9/1997

Marital Status: Single

Nationality: Lebanese

## **SKILLS**

AutoCAD: High potency

RS2: High potency

Primavera: High potency

H2O: Good potency

Civil 3D: Good potency

SAP 2000: Good potency

ETABS: Good potency

MS Office: Good potency

## **Language**

Arabic: Mother Tongue

English: Fluent

German: Intermediate

## **HOBBIES AND INTERESTS**

Football