

EDUCATION

Bachelor Degree of Business Management Lebanese International University Beirut, Lebanon	2020 – 2023
Baccalaureate Certificate of Secondary Education (Economics &Sociology Official Degree) Hassan Kassir High School	2019 – 2020

EXPERIENCE

Sales Representative Kult Beirut, Lebanon	December 2024 – Present
• Spearheading client engagement and building strong relationships to drive sales. • Demonstrating in-depth product knowledge to effectively address client inquiries and provide tailored recommendations. • Consistently achieving sales goals through strategic planning and execution.	
Receptionist Al Riyadeh Basketball Academy Beirut, Lebanon	August 2023- september 2024
• Proficient in delivering exceptional customer service by understanding and exceeding customer needs and expectations. • Excellent communication skills demonstrated through building rapport with diverse clientele, fostering positive relationships, and resolving inquiries efficiently.	
Sales Agent Social Hive Agency Beirut, Lebanon	April 2023– August 2023
• Cultivated client relationships with personalized service. • Conducted market research to identify trends and opportunities. • Provided regular sales performance and market insights reports to management.	
Extracurricular activities Lebanese Red Cross Youth Sector Beirut, Lebanon	May 2021– Present
• Youth and Health Program Committee: Facilitator for life skills training on various topics including health, anger management, self-esteem, decision making, healthy relationships, peer pressure, drug misuse and addiction, STIs, and STDs. • Secretary in Media committee. • Member in Blood drive committee. • Leader of the LRC Christmas Project 2022-2023.	

SKILLS

Microsoft Office: Word, Excel

CERTIFICATIONS

PSS Training Certificate (Psychological support)
PFA Training Certificate (Psychological First Aid)
Linkages and Referrals Training.

LANGUAGES

English : Proficient (C2) **Arabic** : Native (C2) **French** : Intermediate (B1)