(961) 81 498 996 CHMAYSEMMADYAN@GMAIL.COM LEBANON, TRIPOLI

✓ Owner at Delivery Company

✓ Private PSS Instructor

HIGHLIGHTS

√ Gym Coach

**ACADEMICS** 

# ENG. MADYAN CHMAYSEM

SALES, SPORTS & HOSPITALITY PROFESSIONAL MECHANICAL ENGINEERING ACCREDITATION

#### PROFILE



An ambitious and well-established sales, cross-fit, mechanical maintenance, education, and hospitality management professional with several years of professional freelancing experience and a track record of domain achievements. Holder of a Mechanical Engineering Degree. On a personal level, I am a people person and relationship builder.

#### TASKS INVOLVEMENT-



#### HOSPITALITY MANAGEMENT

- Audit F&B concepts "Menu engineering, themes, services, hygiene and guest satisfaction" using various methods e.g. mystery shopping.
- Support in monitor appropriate standard of conduct, uniform, hygiene and appearance of staff.
- Work with the Chef to coordinate and carry out the preparation of all meals (i.e., breakfast, lunch, and dinner - including appetizers desserts and occasional hot snacks.).
- Support and coordinate all food purchasing, budgeting and planning operations with other
- Work directly with the head chef, sous chefs, supervisors and managers to achieve the customer's satisfaction.
- Promptly transferring meal ingredients from storage areas to the kitchen as per the Cook's instructions.
- Stirring and heating soups and sauces as well as preparing hot beverages.

**2013** 

- Responsible for the company's sales wholesales and retails key accounts.
- Manage the accounts of sauna heating systems, wood and Fiber glass, electronics and flower and decorations products and services.
- Submit sales projection for top management and provide quarterly sales forecast with complete and correct figures.
- Identify new potential customers and set strategy for market expanding.

PSS Support, Swimming, Cross-fit and Rugby League Instructor

- Deliver behavioral and psychological support to children with autism.
- Plan, design and deliver learning materials and recreational activities.
- Freelance coaching and delivery of gymnastic trainings to individuals from all ages.

#### CAREER SUMMARY—



SOUS CHEF at MALEK EL TAWOUK

► Lebanon, Zgharta Aug 2021 to date

PRIVATE TUTOR & GYM COACH | Casual

► Lebanon, North Feb 2012 to date

MAINTENANCE & PRODUCTION TECHNICIAN at CHMAYSEM Co. | Casual ► Lebanon, North Feb 2016 to date

#### OWNER at QUICK DELIVERY

▶ Lebanon, North Oct 2019 to Aug 2021

SALES & WAREHOUSE STAFF at DAR EL CHIMAL | Seasonal ► Lebanon, North Jan 2012 to Dec 2018

#### EVENT MANAGEMENT at VIOLA

► Lebanon, North Jun 2011 to Sep 2014

SALES ASSOCIATE at DELIVERY EXPRESS

► Lebanon, North Mar 2009 to May 2011

## **AUTOCAD**

TECH USER KNOWLEDGE

MECHANICAL ENGINEERING BS

Lebanese International University

Lebanon, Tripoli

- MATLAB **NET BEANS**
- **SOLID WORKS** LT SPICE
- **POS SYSTEM**
- MS APPLICATIONS
- **CLOUD DATABASES REMOTE MEETING TOOLS**
- BASIC TROUBLESHOOTING
- MS OUTLOOK

# LINGUISTICS

**ARABIC** Native

**ENGLISH** Working Knowledge **FRENCH** 

Fair

### COMPETENCIES

**NEGOTIATION** 

**PUBLIC SPEAKING** 

PRESSURE HANDLER

**TEAM PLAYER** 

**DECISION MAKER** 

#### **(i)** INTERESTS & HOBBIES

**RUGBY & SWIMMING** 

**CROSS-FIT** 

**READING & RESEARCH** 

SOCIAL MEDIA MARKETING