Kamal Tohme

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EDUCATION

Professional Diploma in Data Science & AI American University of Beirut, Beirut, Lebanon

01/2023 - 12/2023

B.S in Physics 10/2018 - 11/2022

Lebanese University, Beirut, Lebanon

Lebanese Baccalaureate in General Science 09/2015 - 06/2016

Makassed Khaled Ben Walid, Beirut, Lebanon

05/2022 - 12/2022

WORK EXPERIENCE

Account Manager

SolLife, Beirut, Lebanon

- In charge of making sure each department meets the needs of their clients and customers.
- Communicating with clients to ensure that all of their needs are understood and addressed.
- Building strong client relationships to maintain old business and acquire new customers.
- · Providing leads with quotations that best match their expectations.

Online Operations - Customer Delight Associate Zomato Ltd, Beirut, Lebanon

09/2020 - 12/2021

- · Actively monitored the ongoing live orders from the placement time until delivery in a meticulous manner to avoid any complications that might arise during the delivery process compromising the user experience.
- Ensured premium client support services by promptly adhering to their requests such as complaints, feedback, unusual requests that require instant response time.
- Built excellent problem-solving and communication skills required when responding to various operational challenges arising in a stressful and dynamic work environment.

Customer Service Operator McDonald's, Beirut, Lebanon

05/2017 - 09/2020

- Contributed to the organization's operational efficiency by taking users' orders in a quick manner.
- · Provided a timely response to users' complaints through promptly acting and providing solutions to ultimately maintain customer satisfaction.
- Supervised the online ordering operation by conveying online orders from online ordering partners (Zomato and similar platforms) to the respective branches.

EXTRACURRICULAR ACTIVITIES

Member of the Momentum Club (Lebanese University)

10/2020 - 11/2022

• Expanded my knowledge in the physics field through networking with the club's members.

Volunteer – Makassed Association, Beirut, Lebanon

07/2014 - 07/2016

- Organized Beirut Marathon on a yearly basis.
- · Assisted in the organization of different charity events including Khiyam Al Kheir, Dar Al Ajaza among others.

SKILLS & INTERESTS

Languages: Arabic, English, French.

Computer Skills: Excel, Word, Basic C/C++,SQL, Python.

Soft Skills: Time Management, Problem-Solving, Teamwork, Communication.

Interests: Chess, Astronomy, Sports.