

## **Firas Hamdan**

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### **Education**

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**American University of Beirut | Bachelor of Engineering | Computer Science and Engineering Major** Sep 2019 – Present  
Beirut, Lebanon

- Concentration: Software Engineering
- Minors: Mathematics and Business
- GPA: 3.4
- Dean's Honor List

**American Community School Beirut | International Baccalaureate** Sep 2016 – Jul 2019  
Beirut, Lebanon

- Graduated with High Distinction

### **Work Experience**

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**American University of Beirut | OSB Case Competition Program | Trainee** Feb 2022 – Present  
Beirut, Lebanon

- Prospective representative of AUB's Olayan School of Business in various international case competitions
- Third place winner and division leader at the 36-hour AUB Internal Case Competition (AUBICC) 2022
- Presented deliverables to international business case competition coordinator, OSB faculty members, and business owners
- Undergone rigorous training to develop strategic thinking, problem-solving, time management, and public speaking skills

**American University of Beirut | 180 Degrees Consulting Club | Consultant** Oct 2021 – Present  
Beirut, Lebanon

- Consulted for charity organizations to provide social impact measurement deliverables, fundraising strategies, and recommendation reports
- Analyzed client services and recommended strategy deliverables for the existing services
- Performed data collection activities to enhance the quality of the analysis of client services

**New Metrics L.L.D. | Full-Time Junior Business Analyst** Sep 2021 – Aug 2022  
Beirut, Lebanon

- Created deliverables such as business requirements documents, scope of work documents, and sign-off documents to clients
- Built funnels that reflect end-to-end customer journeys and dashboards that demonstrate revenue attributions and traffic statistics
- Implemented technical and functional research on the technology platform, FullStory, to deliver client requirements
- Investigated feasibility of key performance indicators to work on managing scope of work requirements
- Interacted with clients daily to complete project implementation strategy

### **Extracurricular Activities**

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**Boston Consulting Group | Strategy Consulting Virtual Experience Program** Mar 2022 – May 2022  
Beirut, Lebanon

- Participated in the open-access BCG Virtual Experience Program with Forage
- Conducted market research, data analysis, and client recommendation activities

**LiiBeirut Charity Organization | Co-Founder** Aug 2020 – Dec 2020  
Beirut, Lebanon

- Collected and distributed food, water, and clothing donations to the Beirut port explosion victims
- Effectively managed three teams to pick up and deliver donations to families in need
- Donated sufficient food and clothing to provide for over 200 families

**Nour International Charity Organization | Executive Team Treasurer** Aug 2018 – Apr 2019  
Beirut, Lebanon

- Established a learning facility for over 250 Syrian and Palestinian refugees
- Worked with the executive team to plan fundraisers and events to raise \$10,000s yearly

### **Skills and Certifications**

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**Soft Skills:** Problem Solving, Adaptability, Communication, Leadership, Management, Resilience, Determination, Reliability

**Computer Skills:** Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Java, Python, C++, VHDL, RISC-V, SQL

**Languages:** Fluent in English and Arabic

**FullStory Certifications:** Partner Fundamentals Certification and Partner Specialist Certification