

# Ahmad Naamani

Beirut, Lebanon

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## EDUCATION

### American University of Beirut (AUB)

Beirut, Lebanon

- Bachelor's Degree in Computer Communication Engineering **GPA: 3.74/4**
- Minor in Economics
- Dean's Honor List
- Clubs and societies: Consulting Club, 180 Degrees Consulting Club

Sep 2020 – Jun 2024

### Saint Mary's Orthodox College

Beirut, Lebanon

- Lebanese Baccalaureate, General Sciences
- Diploma awarded by the French Ministry of Education (DELF)
- Excellence award in Mathematics

Sep 2005 – Jun 2020

## EXPERIENCE

### 180 Degrees Consulting Club

Beirut, Lebanon

Consultant

Sept 2022- Present

- working within a team of consultants to develop a more sustainable financial model by diversifying revenue streams for an NGO called Community Action for Humanity (CAH)

### Mindsets Strategy & Decision Advisors

Beirut, Lebanon

Consulting Intern

Dec 2022- Jan 2023

- Contributed to the successful kick-off of a consulting project for Neom's transportation sector, where my responsibilities included creating an introductory presentation, conducting research to benchmark regulations and policies, and participating in team meetings.
- Took part in the development of Strategic Outline Cases (SOC), creating slides and gaining proficiency in advanced PowerPoint tools

### Cedartrans Freight Forwarder Company

Beirut, Lebanon

Sales Intern

Jul 2022

- Researched strategies, alongside my team, on pragmatic methods to gain market share and increase client portfolio
- Contacted potential clients and was able to help convince some companies to collaborate with the company by ensuring high quality, cost-effective services as opposed to competitors

### American University of Beirut (AUB)

Beirut, Lebanon

Academic Tutor (EECE 310 & EECE 311)

Jan 2022 – Jun 2022

- Ranked 1<sup>st</sup> amongst 100+ classmates in two electronics courses, developing a deep understanding in this field which I used to instruct 10+ students over the course of the semester
- Prepared weekly tutoring sessions in parallel with my studies to effectively organize problem solving sessions in preparation for the exams which boosted results of my students, with them scoring an average of an 86 on the course

### AUB Outdoors

Beirut, Lebanon

Safety Team Leader

Jan 2022 – Jun 2022

- Organized weekly meetings over the course of 6 months to discuss safety concerns with fellow students
- Followed up on safety concerns by administering weekly questionnaires about students' feelings on certain safety issues to determine threat levels on campus

### Saint Mary's Orthodox College

Beirut, Lebanon

- Volunteered 100+ hours at AUBMC where I ensured the preparation and billing of complex patients

Jan 2022 – Jun 2022

## SKILLS & PERSONAL

**Languages:** Arabic (native), English (fluent), French (basic)

**Software Skills:** Office Package (Word, Excel, PowerPoint), Python, C++, Java, Matlab, Latex, VHDL

**Online Certificates:** BCG Virtual Internship, Online course in Issues & Prospects of Personal Leadership

**Interests:** Outdoor enthusiast (hiking and hunting), traveling, working out