ADAM KASSAB

+971 55 158 3254 amk109@mail.aub.edu

An ambitious engineer ready to prove myself as an integral part of the workforce. Armed with one of the highest levels of education in the Middle East along with the valuable experiences I gained through internships. This combination has furthered my interest not only in the engineering side of projects, but also the business and financial aspects that come along with it.

EDUCATION

SEPTEMBER 2019 - PRESENT (Graduation Date: June 2024)

BACHELOR OF SCIENCE IN CIVIL ENGINEERING, AMERICAN UNIVERSITY OF BEIRUT (AUB), BEIRUT, LEBANON

Dean's Honors List: Fall 2020-2021 and Spring 2020-2021

Current Cumulative GPA: 3.45

MAY 2019

HIGH SCHOOL DIPLOMA, INTERNATIONAL SCHOOL OF CHOUEIFAT, DUBAI, UAE

Graduated with 91% (A)

EXPERIENCE

JULY 2022 - AUGUST 2022

BUSINESS DEVELOPMENT ASSISTANT Intern, MITTAL FACILITY MANAGEMENT

- Introduced new techniques to further develop the company into the online market
- Leveraged multiple services apps to increase the market share and yield more work wins
- Coordinated between multiple internal stakeholders including the advertising team, technical team, and financial team
- Developed an advertising plan with an advertising firm to further boost the company's social media presence

JUNE 2020 - AUGUST 2020

INTERN. MITTAL FACILITY MANAGEMENT

- Keeping track of quotations and invoices
- Quality control and management of work being done at clients' houses
- Introducing and studying the feasibility of making yearly contracts with commercial clients
- Working closely with a designer to create new advertisements (i.e., retractable banners) to be placed in strategic locations

SKILLS AND LANGUAGES

- AutoCad Expert
- MS Office Expert
- English (Fluent), Arabic (Native)
- EPANET-Intermediate

- Revit Intermediate
- MatLab Intermediate
- Synchro-Intermediate
- MS Excel- Advanced