Aya Abdo aaa272@mail.aub.edu +961 81 330 134

EDUCATION

2021 - Present American University of Beirut, Beirut, Lebanon

Bachelor's Degree in Business Administration-Finance Concentration

- Cumulative GPA: 3.7
- Dean's Honors List
- IMA-CMA Scholarship Recipient
 Expected Graduation Date: June 2024

2014 – 2021 International College, Beirut, Lebanon

International Baccalaureate Diploma with high distinction Distinguished Scholar Award in Business and Arabic

RELEVANT EXPERIENCE

2021 - Present AUB Consulting Club, Beirut, Lebanon Member

- Solved cases on a weekly basis with the "Beat the Case" program which guided us on how to investigate a problem and recommend a solution to the problem based on analysis and theory
- Collaborated with top tier firms that defined the core work of a consultant in a deliverable they presented

2021 – Present AUB Business Student Society, Beirut, Lebanon Member

■ Led the organization of several events across AUB campus, including a bake sale for breast cancer awareness campaign which raised \$3,500

2020 – 2021 International College, Beirut, Lebanon Student Researcher

- Researched whether Blessing should introduce standardized products to appeal to new market segments to increase sales revenue
- Implemented different methodologies to analyze findings from the SWOT analysis, profitability ratios, position map, and the BCG matrix to assess business performance
- Conducted a survey to target potential and frequent customers and gathered further information from the business's financial statements to determine the success of a new product line

ADDITIONAL INFORMATION

Extra-curricular:

- Big 4 & After Competition: coordinated with team members in solving problems and various tests in accounting, finance, business ethics, and sport challenges
- EVERFI: completed the "Diversity, Inclusion, and Belonging" course

• Key Achievements:

- 2021 2022 Dean's Honor List
- 2020 2021 Distinguished Scholar Award in Business and Arabic
- Director's Distinction List
- Director's Honor's List
- Interests: Volunteer work, fitness (aerial yoga, tennis, kickboxing) and baking
- Languages: Arabic (native), English (fluent)
- Computing: Microsoft Office, Google Apps.