

# Marc M. Massaad

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## EDUCATION

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- Sept. 2022 –Sept. 2025      **American University of Beirut (AUB)** – Beirut, Lebanon
- Bachelors in business administration (BBA) with a concentration in Finance GPA: 3.0
  - Member of the Ultimate frisbee varsity (Tyr and BUST tournaments, Egypt Open)
  - Consultant at 180 Degree Consulting Club
- Sept. 2020- June. 2021      **Institut de la Tour** – Paris, France
- French baccalaureate with distinction, Mathematics Physics and Chemistry Emphasis
  - Class representative
- Sept. 2006-June. 2020      **Grand Lycée Franco-Libanais (Mission Laïque Française)** – Beirut, Lebanon
- Member of the school football team
  - Class representative (2018,2019)

## PROFESSIONAL EXPERIENCE

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- Jun.2022 – Aug. 2022      **First National Bank (FNB)**, Assets manager and stockbroker Intern – Beirut, Lebanon
- Determined the market position of our client by conducting benchmarking resulting in proper investments
  - Got familiar and contributed to forex trading, stock trading and asset management
  - Wrote a report on the FOMC meeting and pitched it to the stockbroker team and to a partner bank abroad
- May. 2022 – Jun. 2022      **Order of Malta**, Finance & Accounting intern – Beirut, Lebanon
- Worked with the accounting team to sort all the monthly cash flows
  - Calculated the monthly budget with the finance department to plan all the order's operations
  - Participated to meetings with partners and pitched an idea on the development of the data sorting system
- June 2021 – Aug. 2021      **Albert Massaad SARL**, Business Management intern – Beirut, Lebanon
- Learned and worked on Business Management development to prepare for the ISO certification
  - Assisted the CFO and worked on the financial statements to present the monthly reports
  - Established contact and organized a meeting between the firm and a client abroad
- June 2019 – Aug. 2019      **EPITA University**, Cybersecurity Summer Camp, Artificial Intelligence Intern – Paris, France
- Attended conferences and courses about the impact of AI on the world of business
- Feb. 2018 – Feb. 2018      **Born Interactive**, Cyber Security Apprenticeship – Beirut, Lebanon
- Developed the cybersecurity management section and got familiar with software development
  - Contributed to a meeting with ARAMCO for business purposes

## EXTRACURRICULAR ACTIVITIES

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- Aug.2020 – Aug. 2020      **Saint Vincent de Paul**, Volunteer – Beirut, Lebanon
- Provided Food, help and health equipment for the victims in need of the 4th of August Port blast
- July 2018 – Aug. 2018      **Leadership training camps (LTC by village camps), Camper** – Leysin, Switzerland
- Attended to conferences on communication and participated to team building activities
- Sept. 2008 – June. 2019      **Les Scouts du Liban, Boy Scout** – Beirut, Lebanon
- Participated to weekly meetings about self-development and team building/sports activities
  - Was named leader of 3 different patrols
- Sept. 2010 – Present      **Les créneaux Swimming team**, Active member– Beirut, Lebanon
- Competed in many different swim meets and Triathlons all around Lebanon
  - Won over 20 competitions

## SKILLS & INTERESTS

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**Languages:** Fluent in English, Arabic and French

**Interests:** Consulting, investment, AI, Football, Basketball, swimming, skiing, biking, surfing, running, motorsports

