

Abed El-Karim Al-Jammal

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Beirut, Lebanon

Nationality: Lebanese
D.O.B: 15/01/2002
Marital Status: Single

CAREER OBJECTIVES

A very enthusiastic and dynamic personality with experience in different sectors. Throughout the years I have constantly showed my ability to meet and exceed business goals. I am currently seeking new opportunities to improve my career and diversify my skills while allowing me to contribute to the continued growth and success of your organization.

EDUCATION

2023	Bachelor in Management Information System (MIS) Lebanese International University (LIU) - Beirut, Lebanon
2019	Lebanese Baccalaureate II - Sociology & Economics Ali Ben Abi Taleb (Makassed) - Beirut, Lebanon

EXPERIENCE

2022 - Present	Owner - IDEAL CELL <ul style="list-style-type: none">● Online page for mobile accessories● Handle customers' requests & direct sales process to generate revenues.● Build & promote strong, long-lasting customer relationships.● Deep understanding of markets, customers' needs & competitors.● Continuously develop & implement new sales strategies.● Continuous research over latest market trends & consumer behavior analysis to provide new ideas to the customers.● Extensive knowledge of digital sales processes, digital platforms, technical markets, pricing models, distribution channels, technology trends, customer buying patterns & budgets.● Follow up on products & services to deliver to customers within pre-set time.
2020 - 2022	Owner - A&M Minimarket <ul style="list-style-type: none">● Handle customers' requests & direct sales process to generate revenues.● Build & promote strong, long-lasting customer relationships.● Deep understanding of markets, customers' needs & competitors.● Manage inventory levels to ensure that the store doesn't run out of items while maintaining a diverse selection of goods.● Hire, train, schedule, compensate, discipline & terminate staff when needed.● Reply to incoming customers' complaints (if any)
2018 - Present	Freelancer <ul style="list-style-type: none">● Prepare & finish legal documents related to Lebanese Ministry of Finance (MoF).
2018 - 2021	Data Entry Officer - Al-Jammal Pharmacy <ul style="list-style-type: none">● Data entry using Omega Software.

SKILLS

Languages:	Arabic (native), English (good)
Computer:	Microsoft Office (Word, Excel, PowerPoint), SQL, HTML, Visual Basic (programming language) on Visual Studio & Internet
Personal Skills:	Adaptable, reliable, well-organized, outstanding work ethics, communication, analytical, dedication, leadership, problem-solving, develops & maintains good business relationships with customers.

REFERENCES ARE AVAILABLE UPON REQUEST.