

Ralph Ziadé
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Education

American University of Beirut

4th Year Chemical Engineering Student (Bachelor of Engineering)

Aug 2020 –
Present

- Dean's Honor List in spring of 2021
- Expected to graduate with distinction honors

College Saint Joseph Antoura

High School Diploma, General Science

Oct 2005 –
June 2020

Technical Skills

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- | | | |
|-------------------------|----------------------|------------|
| • Microsoft Office | • LABVIEW | • Simulink |
| • Quantitative Analysis | • Aspen HYSYS | |
| • Python | • Cloud Computing | |
| • MATLAB | • Data Visualization | |

Core Competencies

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- Commitment to integrity, ethics, and professional loyalty.
 - Innovative thinking and idea generation.
 - Adaptability to digital advancements and leading change in the digital era.
 - Trilingual: Fluent in spoken and written English, French, and Arabic.
 - Collaborative teamwork and interpersonal skills.
 - Strong problem-solving and analytical abilities.
 - Effective communication and presentation skills.
 - Ability to work under pressure and meet deadlines.
 - Continuous learning and self-development mindset.
 - Adaptability to diverse cultural and professional environments.
 - Leadership and team management capabilities.

Professional Experience

Autostop Car Accessories Store

Lebanon

Store Manager

June 2022 — Present

- Oversee operations of the store, including inventory management, sales, and customer service.
- Monitor and analyze sales performance, identifying areas for improvement, and implementing appropriate measures.
- Manage customer inquiries, complaints, and ensure excellent customer service standards are upheld.
- Monitor market trends, competitor activities, and customer preferences to stay informed and adjust product offerings accordingly.
- Analyze financial reports for controlling expenses and optimizing store profitability.

Tutoring

Lebanon

Math and Physics Tutor — Self Employed

Sep 2020 — Present

- Provide one-on-one or group tutoring sessions to students in math and physics subjects.
- Explain complex concepts and theories in math and physics using clear and concise language.
- Assist students in solving problems, completing assignments, and preparing for exams.
- Offer guidance and support in developing problem-solving strategies and critical thinking skills.
- Utilize various teaching methods and resources to accommodate different learning styles.
- Adhere to ethical and professional tutoring standards, maintaining confidentiality and integrity.

Certifications

- For presenting “an outstanding project” in the 16th International Biodiversity Day at AUB (IBDAA) annual competition – Awarded by Dr. Najat Saliba
April 2022