# RAYAN AKAWI

#### BUSINESS MANAGER

#### PERSONAL PROFILE

I am a hardworking business management graduated with proven leadership, coaching skills, and product development skills, seeking to apply my abilities in an organization where I can utilize my knowledge and expertise in a field I enjoy.

## **WORK EXPERIENCE**

#### **SELECT AGENCY | 2017 - 2018**

- Sales expert, improved communication between the sales and customers
- Promote products
- Hostess for weddings and events

#### Priveleb | 2018 - 2019

• Telecommunication and sales section.

## CONSTRUCTION OFFICE ASSISTANT MANAGER **CATFISH | 2019 - 2022**

- Develop understanding of customer service and relations
- Provide customers with the proper quotation
- Manage the development process
- Responsible for overall costing and expenses

## **ALGHANDI INSURANCE | 2022 - 2023** Located in dubai

## Insurance expert

- Identifying risk management, and handling policy renewals.
- Provide expert advice to the customers for investment
- Follow up with customers if there's any claim

#### GODO FX TRADING | 2023

 Money Management and sales in trading field



#### **ABOUT ME**



**■** DOB 1-8-2000



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Lebanon - Beirut - Ouzai -Mina street - Baker building - 1st floor

#### **EDUCATIONAL HISTORY**

#### LEBANESE INTERNATIONAL UNIVERSITY

- BA in Business Mnagement 2020
- MBA in Human Resources Management 2023

## SKILLS SUMMARY

## TECHNICAL SKILLS AND **SOFT SKILLS:**

- Microsoft excel, powerpoint, Surveyact, typeform, google adwords, social media, slide shows, google drive, emails...
- Verbal and written communication
- Public speaking
- Critical thinking
- Leadership and time management

#### **LANGUAGES**

- ARABIC ★★★★★
- ENGLISH ★★★★