JEAN-MICHEL EID

BEIRUT, LEBANON \ 70738866

o DETAILS o

Beirut Lebanon 70738866

jeanmicheleid@gmail.com

Date of birth 02/09/2003

Nationality Lebanese

o SKILLS o

Leadership And Management

Communication And Negotiation

Sales

Data Analysis

Digital Marketing Strategy

SEO

Web Development

IT Troubleshooting

° LANGUAGES °

Arabic

English

French

• PROFILE

Experienced sales professional with a versatile skill set. Recognized for outstanding contributions to sales at ExManagement, achieving top salesperson status by consistently exceeding targets and driving revenue growth. Additionally, I bring expertise in IT and order processing from my roles at Egety and as a Senior Order Processing Specialist, ensuring seamless order fulfillment. My proven sales track record demonstrates my ability to deliver results and drive business success.

EMPLOYMENT HISTORY

Senior Order Processing Specialist at Tixlist, Boston

September 2023 — Present

- Contributed to process optimization and workflow improvements.
- Consistently met deadlines in a fast-paced environment.
- Collaborated with cross-functional teams to address customer inquiries and resolve issues.

Sales Consultant at Exclusive Management, Beirut

January 2023 — July 2023

- Achieved the highest customer satisfaction ratings
- Negotiated and closed complex sales
- Demonstrated outstanding product knowledge.

IT at Egety, Beirut

January 2022 — December 2022

- Assembling and programming mining rigs.
- Providing technical support to users.
- Successfully training and mentoring team members, equipping them with the skills to excel in their roles.

EDUCATION

Computer Science, Lebanese International University, Beirut

January 2022 — Present

Technical Baccalaureate diploma, Arts And Crafts School

January 2019 — January 2021

Freshman, Carmelite Fanar

July 2010 — July 2018

COURSES

Digital Marketing, Growth Tribe Academy

September 2022 — November 2022

Fundamentals Of Digital Marketing, Google

September 2023 — September 2023