

PASCALE AOUN ZGHEIB

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ZEKRIT- LEBANON

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Objective

I am delighted by the prospect of working for a highly reputable firm where I can apply my intellectual abilities to further the mission of high integrity and honesty in a professional setting.

Experience

April 2017- April 2022 - **Cedrus Bank**

Personal Financial Consultant

- Opening new personal and corporate accounts.
- Retail and corporate products.
- Housing loans.
- Follow up with clients.
- Handling customer complaints, collecting and analyzing customer feedback.

July 2008- March 2017 - **Credit Bank**

Customer Relation Officer

- Opening new account.
- Retail banking product (car loan, personal loan, housing loan, credit card...) And commercial banking.

2006- 2008 **Antoine Hakim** (Jewelry-Tiffany & Co)

Sales & Marketing

Spring 2006 **Iktisad Wal Aamal Group**

- Public Relation
- Hostess in many events

2002-2003 **Mass Line**

Part time job, Marketing experience

Education

2006-2010	Lebanese University Master's in business administration Major: Marketing & Management
2003 -2006	Lebanese University Bachelor's in business administration Major: Marketing Management
2003	Lycée Laure Moughayzel ,Beirut High educational diploma in Experimental Science
Before 2003	School : Immaculée conception des filles de la Charité Achrafieh

Skills

Computer Skills: Microsoft Office, Dolphin software and browsing the internet

Interpersonal Skills: Strong communications skills, leadership skills

Language Skills: English, French, Arabic (spoken and written) and Spanish.

Leadership skills:- Lebanese financial regulation(ESA university)

-Sales Techniques by Johnny El Ghouli

- Introduction to financial market

Introduction to treasury and Capital market

Hobbies

Music, learning new languages, sports and reading new books.

References may be furnished upon your request