

Talal El Dandachli

+961 70 790 380

talaleldandachli@gmail.com

EDUCATION

2019 - 2023 **American University of Beirut** **Beirut, Lebanon**
Bachelor's Degree in Industrial Engineering
Relevant Coursework: Facilities Planning, Statistical Quality Control, Operations Research, Project Management, and Engineering Entrepreneurship

WORK EXPERIENCE

Dec 2022 – Present **Strnded Society** **Beirut, Lebanon**
Founder / CLO

- Successfully organized and executed four high-profile events for Strnded Society within the past year, including the highly acclaimed AUB After Grad, attracting an impressive attendance of over 1000 attendees and generating revenue exceeding \$50,000
- Fulfilled the critical role of Chief Logistics Officer (CLO), overseeing end-to-end event operations by orchestrating meticulous venue setup, negotiating favorable deals with suppliers, ensuring seamless transportation and storage of equipment and alcohol, managing outsourced staff and securing essential legal licenses from authorities for every event
- Spearheaded collaboration with renowned international DJ, Ankhoi, for a recent event, further elevating Strnded Society's reputation and expanding its network within the entertainment industry

Jan 2022 – Apr 2023 **Keeper Tec** **Beirut, Lebanon**
Founder

- Conceptualized and established Keeper Tec, a prominent goalkeeper gloves manufacturing and sales enterprise. Pioneered the design and specifications of cutting-edge goalkeeper gloves, steering product development from ideation to execution
- Secured strategic partnerships with a diverse network of national retailers, effectively penetrating the market and achieving widespread distribution, in addition to fueling collaborations with prominent academies and clubs across Lebanon and cementing Keeper Tec's exclusive position as the primary supplier of top-tier goalkeeper gloves in the country
- Cultivated enduring customer relationships by delivering exceptional post-sales support and personalized engagement, resulting in a loyal and satisfied customer base that contributed significantly to repeat business and word-of-mouth referrals

Jun 2022 – Aug 2022 **Dar Al-Handasah Consulting Group** **Beirut, Lebanon**
Summer Intern

- Worked closely with the warehouse team of a local manufacturing company to design a new storage system to maximize storage density and minimize wasted space
- Improved the picking and packing processes making it easier to access the stored goods, resulting in a decrease in travel time and reduction of errors
- Developed an improved demand forecasting model, resulting in a 15% increase in forecast accuracy and optimized inventory management strategies

ACHIEVEMENTS

Sep 2022 **American University of Beirut Varsity Football** **Beirut, Lebanon**
Team Captain & Player

- Co-organized the Annual Big Games Event that has an audience turnout of around 1000 AUB students
- Managed team finances in coordination with AUB's Director of Athletics
- Collaborated on remodelling the social media platforms of the team and won the "Social Media Award" for two consecutive years

Jan 2023 **AUB Outdoors Team** **Beirut, Lebanon**
Sponsorship representative

- Chosen out of 100+ applicants to join a highly selective team of 10 students that aims to attract sponsors for the biggest student-run event in the MENA region
- Managed to close deals with 6 separate companies over a span of 3 months and obtaining over \$12,000 in funds

ADDITIONAL SKILLS

IT SKILLS

Excel Power Tools (Power BI, Power Query, Power Pivot), STATA, R, MS Office, SQL

LANGUAGES

English (Fluent), Arabic (Native), French (Conversational)