

Hassan Dabbous

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Experience

STORE MANAGER, VIRGIN MEGASTORES

DECEMBER 2023 – PRESENT

- Keep track of monthly, quarterly and yearly goals
- Monitor and report on revenue and cash flow
- Staff weekly scheduling
- Staff daily request
- Address customer issues and complaints
- Meet regularly with upper management to stay informed on company issues
- Schedule regular maintenance and cleaning of facilities

COVERING DUTY MANAGER, VIRGIN MEGASTORES

MAY 2022 – DECEMBER 2022

- Work with management to assess and improve processes and policies
- Monitor and report on revenue and cash flow
- Uphold and enforce company policies
- Train new hires
- Address employee complaints or performance issues as needed

MULTIMEDIA SALES, VIRGIN MEGASTORES

DECEMBER 2021 – MAY 2022

- Greets customers and makes them feel comfortable
- Interacts with customers, helping and responding to queries about products and purchases
- Provides recommendations according to customer needs or preferences
- Locates merchandise for customers and places orders, where necessary
- Introduces promotions and new products to customers
- Operates cash register and handles cash payments and credit card processing
- Handles refunds, exchanges and returns
- Documents sales by updating customer records
- Stays up to date with sales trends for better service and achievement of sales

PROMOTER, COMPUTER ECHO

SEPTEMBER 2020 – OCTOBER 2021

- Provide all the needed information on promoted products and services
- Assist customers in finding the suitable product they are looking for
- Provide advice and guidance on product selection to customers
- Build lasting relationships with customers by contacting them to follow up on purchases, suggest purchase options and invite them to upcoming events
- Consistently seek new product knowledge to act as an expert for the customer
- Present products using interactive materials such as videos, charts, slideshows etc.
- Set up booths or promotional stands and stock products
- Arrange merchandise to look tidy and attractive to customers
- Disseminate product samples, brochures, flyers etc.
- Engage with customer and discover their wants and needs
- Submit daily sales report through the company sales app

Education

B.S. COMPUTER AND COMMUNICATION ENGINEER

Lebanese
International
University

Lebanese Baccalaureate

Life Science
Lycée du musée

Languages

English – Fluent
French – Advanced
Arabic - Fluent

Skills

Coding: Java, C, Php

JavaScript, Python

Design: HTML, CSS

Database: SQL

Bootstrap knowledge

Logic Synthesis: VHDL