+961 71 967 383

Hardworking and enthusiastic college graduate working towards a B.S. in Business, with a focus in Marketing. I have engaged in multiple internships during my studies, and have proven to be a diligent and committed team member. I am seeking to develop my experience of Social Media & Marketing along with my advanced communication skills in a professional context. I am currently looking for a full-time position within my functional area ahead of my graduation – end of year 2023.

#### **RELEVANT EXPERIENCE**

# **Cherine Saade Atelier** | **Executive Assistant**

# Marketing & Customer Relations:

- o Developed and maintained contact with clients, partners, and other stakeholders to strengthen relations.
- o Analyzed customer feedback to identify areas for improvement by gathering data, and generating insights for decision-making. Developed strategies to increase customer satisfaction and planned implementation.
- Contributed to developing new ideas for company branding, promotional campaigns and marketing.
- o Conducted market research to identify potential business opportunities and target markets.

## Communication & Operations:

- o Managed a team of employees by setting clear goals and delegating tasks to ensure deadlines are met. Supported the manager in supervising the workforce, and contributed long-term solutions for training, scheduling, and performance reviews.
- Assisted in overseeing daily operations, ensuring smooth workflow and efficient execution of tasks.
- o Communicated with clients to determine project requirements, and ensuring objectives are met as the project evolves.

## Maria International Trading | Administrative Associate

#### - Customer Relations

- o Managed communications with clients and established clear standards and policies for customer-facing operations.
- o Enforced company policies and procedures, resulting in fewer mistakes and improved customer service.
- o Handled customer relations while integrating learnings into the feedback loop.

#### Operations & Administrative Support

- o Managed and maintained office operations, ensuring efficient workflow internally and externally.
- o Provided administrative support to executives and staff. Coordinated schedules, meetings, and deadlines, as well as handling travel arrangements, including booking flights, hotels, and transportation for staff and leadership members.
- Managed office supplies and inventory, placing orders and ensuring adequate stock levels.
- o Assisted in HR-related tasks including new employee onboarding, maintaining employee records, and benefits administration.

# **FORMAL EDUCATION**

#### Bachelor of Science in Business, Lebanese American University

- Specialized in Marketing
- Relevant Modules include: Fundamentals of Oral Communication, Customer Experience Design, Marketing Research & Strategy, Brand Management, Operations & Production Management
- High School Degree, City International School
- Engaged in multiple community service initiatives as part of elective courses

### **COMPETENCES**

Languages: Arabic (Native), English (Native), French (Moderate)

Technical Skills: MS Office (Word, Powerpoint, Excel), Social Media Analytics platforms

Soft Skills: Effective Time Management, Multi-tasking and Prioritisation, and Creativity, High proficiency in

Communications and Adaptability, Fast-learner.