

MOHAMAD JOUZOU

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◦ DETAILS ◦

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Date of birth
28/09/1997

◦ SKILLS ◦

Computer Skills
Communication Skills
Customer Service
Team Player

◦ LANGUAGES ◦

French
English
Arabic



PROFILE

Highly motivated and results-driven marketing graduate with a proven experience in various sales positions. Possessing a strong academic foundation in marketing and sales, I am eager to leverage my skills and practical knowledge to contribute to the success of a dynamic organization.



EMPLOYMENT HISTORY

Regional Sales at Next Solar, Beirut

February 2023 — July 2023

- Engage with customers to understand their energy needs and propose tailored solar solutions.
- Offer in-depth product knowledge on solar equipment, including panels (Jinko, Longi, Trina, JA, Etc.), inverters (Growatt, Deye, MUST, Felicity, Sungrow, Etc.), Batteries (Lithium, Acid, Gel)
- Deliver persuasive sales presentations to showcase the benefits of solar energy adoption.
- Negotiate terms, pricing, and contract agreements to secure sales.
- Generate leads through networking, referrals, cold calling, and attending industry events.
- Maintain accurate CRM records of customer interactions and sales activities.
- Build strong relationships with clients, providing after-sales support and fostering loyalty.
- Coordinate with the installation team to ensure successful project implementation.

Sales Manager at Mercury Gym, Beirut

December 2021 — February 2023

- Lead and manage the gym's sales team.
- Implement sales strategies to attract and retain members.
- Analyze sales data and prepare reports.
- Handle customer inquiries and complaints.
- Collaborate on pricing strategies and packages.
- Monitor competitors and industry trends.
- Implement customer retention strategies.

Receptionist at Life Styles Gym, Beirut

June 2018 — December 2021

- Greet and welcome gym members and visitors.
- Register new members and process membership payments.
- Answer phone calls and respond to inquiries.
- Provide information about gym services and facilities.
- Maintain a clean and organized front desk area.
- Manage access control and check-in procedures.
- Handle customer complaints and resolve issues.
- Assist with administrative tasks and data entry.
- Ensure a positive customer experience.



EDUCATION

Marketing & Sales, MUBS, Beirut

October 2021 — August 2023

○ Marketing & Sales, Universite Saint Joseph, Beirut
September 2018 — June 2021

👤 **INTERNSHIPS**

○ Marketing at Uni Gaz, Beirut
July 2021 — August 2021

○ Sales at Carenton - Brokerage Insurance, Beirut
July 2018 — August 2018

🌱 **EXTRA-CURRICULAR ACTIVITIES**

○ Scout Leader at Le Lycee National, Beirut
2016