



Name: Ali Hassan Mohamed
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Nationality: Lebanese

Work Experience

September 2020 – February 2024: **Project Manager**

Emporio Levante, *Beirut*

- Coordinate internal resources and third parties/vendors for the flawless execution of projects
- Ensure that all projects are delivered on-time, within scope and within budget
- Ensure resource availability and allocation
- Develop a detailed project plan to track progress
- Measure project performance using appropriate systems, tools and techniques
- Manage the relationship with the third parties/vendors, client and all stakeholders

May 2023 – December 2023: **Insurance Consultant**

Allianz SNA, *Beirut*

- Designing and implementing effective marketing strategies to sell new insurance contracts or adjust existing ones
- Contacting potential clients and creating rapport by networking and using referrals
- Appraising the wishes and demands of business or individual customers and selling the suitable protection plans

July 2018 – April 2021: **Waiter**

Zaatar W Zeit, *Beirut*

- Providing excellent wait service to ensure satisfaction
- Taking customer orders and delivering food and beverages
- Making menu recommendations, answering questions and sharing additional information with restaurant patrons
- Check dishes and kitchenware for cleanliness and presentation and report any problems

September 2017 – March 2018: **Instructor**

Baker Al Ouloum, *Beirut*

- Tutor students to ensure that they understand all the material
- Help students with their school homework
- Prepare quizzes, exercises, and exams to help them grasp the material better

Education

September 2021 – June 2024 **Lebanese International University**
BBA in International Business Management (IMGT)
GPA: 3.35 (Honor)

September 2016 – June 2018 **Riad Al Solh High School**
Sciences De La Vie

Activities

2017 – 2022: Head of Volunteers – Lebanese Spotlight

2022 – Present: Annual Ramadan Events – Fanoussy

Courses/Certificates

February 2023: Social Media 2 - DOT Lebanon	November 2022: Advanced Social Media Strategy - DOT Lebanon
June 2022: Artificial Intelligence - DOT Lebanon	May 2022: Mobile Application - DOT Lebanon
April 2022: Robotics - DOT Lebanon	March 2022: Microwork - DOT Lebanon

Competencies

Computer skills:

Microsoft Office	Adobe Photoshop
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Skills:

Customer service	Communication	Social Media	Critical Thinking
Leadership	Time Management	Event Planning	Marketing
Public Speaking	Teamwork	Public Relations	Up-Selling
Sales	Training	Teachable	Problem Solving

Competencies:

Arabic (Mother language)	French (Excellent)	English (Good command)
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Hobbies/Personal Interests

Photography, football, and volunteer work

References

Dr. Raneem Rahim (Chairperson at LIU): 03-378073
Dr. Mabelle Haddad (Assistant Dean at LIU): 70-828600
Anwar Aaleme (Manager at Zaatar w Zeit): 71-168423