# **Mohamed Abdouni**

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Citizenships Brazilian & Lebanese

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### **Education**

08/2022 - 07/2023 American University of Beirut

Master's in Finance; GPA: 3.4/4.0

08/2018 - 07/2022 American University of Beirut

Bachelor of Arts, Economics

Minor in Business Administration

#### **Relevant Courses**

2018 - 2023

Advanced Microeconomics/Macroeconomics, Statistics, Econometrics, International Economics, Financial Economics, Financial Accounting,
 Calculus I – IV, Portfolio Management, Financial Derivatives, Strategy Finance, Equity Valuation, Risk Management, Fixed Income Securities

# **Academic Projects**

#### 06/2023 Equity Valuation Competition - Yamama Cement, AUB, Lebanon

- Performed a comprehensive valuation analysis of Yamama Cement, collaborating along with my team to present our findings in a competition against ten other teams.
- Secured first place in the competition, as determined by a panel of judges consisting of three equity researchers from Arqaam Capital, including the Executive Director.

#### 04/2013 MENA Region Financial Market Investment Portfolio, AUB, Lebanon

- Composed an investment portfolio consisting of bonds, sukuks, and equity sourced from the MENA region financial markets
- The objective was to beat the region's "S&P 500 Pan Arab Composite Index" while maintaining a well-diversified portfolio
- Successfully achieved a total return of 9% within two months of investing, while beating the index by 6%

## **Experience**

### 07-2021 - 09/2021 Middle East Airlines, Beirut, Lebanon

Summer Intern

- · Collaborated extensively with different teams and departments, contributing to various projects, including:
  - I. Assisted in analyzing financial strategies to optimize revenue management and enhance profitability
  - II. Monitored real-time inventory operations, overseeing aspects such as in-flight services and catering
- III. Evaluated and provided input on customer relationship management strategies through the company's digital channels and call center operations

# 11/2020 - 07/2021 AbdouniTex, Sao Paulo, Brazil

Management Trainee

- Engaged in different aspects across the business, offering assistance and supervision to optimize efficiency, including:
  - I. Established valuable relationships with clients and assisted in negotiating deals
  - II. Assisted day-to-day business operations, including manufacturing and pre-delivery
- III. Managed warehouse storage, inventory, and company's deliverable deadlines

### **Extracurricular Activities**

### 08/2021 - 06/2022 Economics Student Society, AUB, Lebanon

Senior Representative

- · Arranged events with other members of the club such as student gatherings and other in-campus activities
- · Expanded the club by engaging in university club fairs and inviting other students to join the club
- Hosted influential figures in web-talks and seminars to talk about relevant topics happening in the markets and the world

### **Skills**

Computer Skills MS Office - expert knowledge of the entire suite, STATA, EViews, and Thomson Reuters Eikon

Languages Portuguese (native), English (native), Arabic (limited working proficiency)

Interests Economics, Politics, Financial Markets, Technology, Sports, Music, Automotive World (Member at AUB Automotive Club)

