

# Chafic Hanouni, Industrial Engineer

Saida, Lebanon, 03790081, [hanouni.chafic@hotmail.com](mailto:hanouni.chafic@hotmail.com)

## Professional Summary

Experienced in developing and implementing systematic strategies to improve skills and maintain project momentum. Skilled in fostering loyalty and strong relationships among team members through effective communication and interpersonal skills.

## Key Skills

- AutoCard
- SolidWorks
- 3D MAX
- Bird
- MasterCAM
- Microsoft Office Applications
- Negotiation Skills
- Strategic Thinking
- Problem Solving
- Financial Knowledge

## Work Experience

### Industrial Engineer - Industrap PVC - Yopougon | July 2022 - November 2023

- Implemented leadership abilities to lead and guide a team of engineers towards achieving and surpassing production targets, resulting in increased overall output.
- Improved production efficiency by implementing modern quality control methods, reducing waste from 6% to 4% through coordinated maintenance planning and machine breakdown diagnostics with the engineering team.
- Conducted research to adjust production raw material formula and decrease costs by 13%.
- Increased production line speeds by 3% to 16% to meet growing demand.
- Developed facility layouts for new machine installations and utilized SolidWorks computing programs to determine precise production characteristics.

### Procurement Officer - Development and Relief Association - Saida | June 2021 – December 2021

- Developed and submitted proposals to secure funding for projects.
- Managed RFQs with vendors to ensure competitive pricing and timely delivery of goods and services.
- Efficiently processed invoices and conducted data entry to maintain accurate financial records.
- Coordinated and conducted training programs and schedules for volunteers to ensure seamless project advancement.

### Sales & Accounting Manager - Walid Hanouni's Hardware Est - Saida | June 2014 – May 2022

- Proficient in accounting software (Bird) to manage all accounting transactions with accuracy and efficiency.
- Established strong relationships with suppliers and ensured timely delivery of goods meeting customer expectations.
- Conducted cross-departmental training to equip employees with a versatile skill set and promote a collaborative work environment.

## Education

Bachelor in industrial engineering and management - Beirut ARAB University

Senior Accountant Diploma - Practical accounting academy