

Hasan Al Kibbi

Aspiring business analyst with a passion for growth demonstrated through academic achievements and active community involvement.

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EXPERIENCE

Central Bank of Lebanon, Remote— *Research Assistant for Dr. Salim Chahine the Vice Governor*

July 2023 - September 2023

- Assimilated and analyzed related party transactions for companies on the SEC government website.
- Conducted in-depth research to identify opportunistic transactions among various companies and parties.
- Applied detailed analysis skills for a thorough understanding of complex business dealings

Finance and Control Department at AUBMC, Beirut— *Work Study Program*

September 2022 - December 2022

- Gained practical experience in finance and control department operations.
- Understood the roles and functions of the department.
- Learned the basics of the patient information management system.
- Organized department files within the management system.

Global Business Institute, Entrepreneurial and Leadership Program, Indiana University - Kelley School of Business— *Participant*

July 2022 - August 2022

- Completed a 5-week intensive program at the Kelley School of Business, focusing on American business practices in key disciplines like Accounting, Communications, and Economics.
- Collaboratively developed and evaluated a business idea for Lebanon, showcasing the practical application of theoretical knowledge.
- Culminated the program with a comprehensive case competition presentation and an interactive Q&A session with a panel of judges.

SKILLS

Leadership
Team Work
Communication
Time Management
Data Collection and Analysis
Strategic Planning
Problem-Solving
Decision-Making
Recruitment
Microsoft Office

LANGUAGES

Arabic (Native)

English (Fluent)

B@OSB, Beirut — *Program Assistant*

July 2022 - July 2022

- Gained valuable experience in the Global Business Institute program at Indiana Kelley School of Business.
- Contributed to my university by mentoring high school students on developing an entrepreneurial mindset.
- Fostered practical and theoretical knowledge of business entrepreneurship in a teaching role.

Mashriq Energy, Lebanon — *Intern*

June 2022 - August 2022

- Utilized expertise in the ERP system to create a product listing website, enhancing business operations.
- Streamlined sales processes by organizing buyer information for efficiency.
- Managed procurement effectively with purchase order issuance and bill management, alongside contributing to HR through applicant screening.

TEDxAUB, Beirut — *Co-Director of Production Team*

January 2023 - August 2023

- Led the comprehensive setup of event infrastructure, including carpeting, video, audio, lighting, and graphics.
- Managed all technical aspects and related logistics to ensure seamless event execution.

EDUCATION

American University of Beirut, Beirut — *Bachelor of Business Administration*

September 2020 - December 2023

Pursued a Bachelor of Business Administration with a concentration in Business Information and Decision Systems, BIDS.

PROJECTS

Database Design Project — *INFO 226*

In our project with FEM, a local online clothing store, we addressed operational challenges that were affecting sales and visibility.

Recognizing the need for greater market exposure for this new entrant, we developed strategies to enhance its presence in the competitive online retail space, aiming to improve FEM's sales and market position.