Mohammad Fakih

Beirut, Lebanon
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Mohammad.fakih685@gmail.com – **LinkedIn** – **GitHub**

Ambitious and highly motivated.Keeps up to date with developments in the coding sector.Excellent research techniques needed to source new coding languages and skills.

Skills

- **Programming (and Scripting) Languages //** Python, JavaScript, Typescript, PHP, and SQL
- **Database Management Systems //** MySQL, and NoSQL.
- **Frameworks, Libraries, and Runtime Environments //** Laravel, React, Node.js, Express.
- **Version Control, Cloud Services and Tools //** Git, GitHub, AWS, Firebase, and Figma.
- **Theory //** Complexity Analysis, Data Structures and Algorithms, Design Patterns, and OOP.

Professional Experience

Medical Representative – Pharco, Beirut
January 2015 – October 2022

Promoted and sold pharmaceutical products to healthcare professionals, fostering relationships and providing product information.

Projects

Med-Hub [Med-Hub]
Revolutionizing healthcare by connecting doctors, patients, and insurance companies for a streamlined and efficient experience.
- **Front-end //** React
- **Back-end //** Laravel v9.x
- **Database //** MySQL

Training and Certifications

Full-Stack Web Development Bootcamp – SE Factory, Lebanon
October 2023 – January 2024

Completed an intensive full-stack web development program covering cloud architecture, front- and back-end development, source control, and web application security over 12 weeks of lectures, workshops, and projects.

Consultative Selling-Encourage Customer Dialogue – Pharco, Lebanon
May 2019

Engaged in a meaningful dialogue with customers to understand their needs, challenges, and goals, in order to build relationships and provide solutions.

Negotiation Skills – Pharco, Lebanon
Oct 2019

Involved teaching effective communication, strategic thinking, and interpersonal techniques to achieve mutually beneficial agreements. Covered active listening, persuasive communication, and common ground strategies.

Education

Masters in Business Administration – Lebanese International University, Lebanon
January 2017 – June 2022

Bachelor of Biochemistry – Lebanese University, Lebanon
November 2010 – September 2014

Languages

Arabic (Native); English (Fluent).