

Yacoub Haddad

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Education

AMERICAN UNIVERSITY OF BEIRUT

Bachelor's in business administration, with a concentration in Finance & Information Systems.

INTERNATIONAL COLLEGE

International Baccalaureate Diploma Program

Beirut, Lebanon

December 2023

Beirut, Lebanon

June 2020

Experience

CANACCORD GENUITY WEALTH MANAGEMENT

Vancouver, British Columbia

Wealth Management Intern

June 2023 - July 2023

- Assisted an investment advisor with regulatory frameworks such as KYC updates for clients.
- Completed required paperwork on multiple private placements by consolidating client data through research and client-facing meetings.
- Utilized financial analysis and valuation methods to evaluate companies looking to raise capital.
- Cooperated with compliance to ensure no litigation claims can be raised against the company.

AUB OUTLOOK

Beirut, Lebanon

Staff Writer

October 2022 – September 2023

- Worked as a part time writer in the technology and business subsections of the newspaper. Wrote articles regarding data security in the future, the impact of technology on Financial Markets, and more.
- Improved upon writing skills, research skills and analysis skills.

SERENADA GOLDEN PALACE HOTEL

Beirut, Lebanon

Entry Level Financial Analyst (Part Time):

July 2022 – Present

- Worked in hotel financials involving but not limited to cash flow forecasts, Valuation using the DCF method, and Financial Analysis.
- This position allowed me to gain a detailed understanding of the hospitality industry, and the financials at work behind the scenes.

SERENADA GOLDEN PALACE HOTEL

Beirut, Lebanon

Accounting Internship

June 2021 – September 2021

- Over a three-month internship period, worked in hotel accounting involving but not limited to day cash accounts, salary expenses, cost-benefit analysis, and the utilization of T-Accounts.
- This internship allowed me to gain a detailed understanding of the overall accounting standards businesses are held to, specifically IFRS, especially within a business facing the challenges of hyperinflation.

Leadership & Activities

Cabinet Member – AUB Music Club

September 2022 - Feb 2022

- Dealt with internal university paperwork regarding event planning.
- Maintenance of areas the Music Club was involved in.

Cabinet Member - AUB Chess Club

September 2023 - Present

- Worked alongside my colleagues to organize events and tournaments for the AUB Chess community.

Licenses & Certifications

- Introduction to Corporate Finance – University of Pennsylvania
- Managing Social and Human Capital – University of Pennsylvania
- Introduction to Marketing – University of Pennsylvania
- Introduction to Financial Accounting - University of Pennsylvania
- Financial Accounting Foundations – LinkedIn Learning
- Financial Analysis Foundations – LinkedIn Learning
- Strategic Planning Foundations – LinkedIn Learning

Key Projects

- Completed a DCF valuation of “Jacobs Solutions”. This project allowed me to learn how to value a key player in its respective market, and as a result learn how to value mature companies.
- Completed a relative valuation of Rivian using the revenue to enterprise value multiple. This project allowed me to learn how to value a fast-growing company with negative earnings.
- Implemented a butterfly spread using calls on Advanced Micro Devices (AMD). This project allowed me to gain familiarity with the options market, and how to hedge risk using stock options.

Skills & Interests

Technical: Basic proficiency in Python - advanced proficiency in Microsoft Excel - Financial Analysis in Excel - Microsoft Word - Data Analysis - Accounting - Time Series Analysis in Python - Risk management

Language: Fluent / Native proficiency in Arabic, Fluent / Native proficiency in English / Basic proficiency in French