

Salah Elddine MAAROUF

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EDUCATION

INSEAD

Master in Management Class of 2024

- GRE score: 329 (170 Quantitative - 159 Verbal)
- Available for full time employment: July 2024
- Graduation date: December 2024

France - Singapore
2023 - 2024

Lebanese American University

B.E in Civil & Environmental Engineering

- Concentration: Advanced Geotechnical Engineering - Risk & Hazard Management

Byblos, Lebanon
2018 - 2022

PROFESSIONAL EXPERIENCE

OUREASYGAME LLC

Educational Consultancy startup

Recruitment and Clients Relations

- Recruited and onboarded tutors, screened applicant resumes, and conducted interviews to enhance service efficiency
- Supervised staff operations and implemented company policies, serving clients daily
- Analyzed students requests for tutoring, and matched to available tutors

Byblos, Lebanon

May 2022 - Present

A.R. HOURIE ENTERPRISES

Civil Engineering contractor

Internship

- Oversaw construction for the Lebanese University Beirut Campus, adding a 13-story building encompassing 36,000 m²
- Directed quality control for concrete cylinders and steel rebars, ensuring safety and regulatory compliance
- Coordinated collaboration between Hourie Enterprises, consultant Laceco, and the property owner
- Conducted site inspections to ensure the quality and efficiency of operations met project requirements
- Administered payroll processing, while monitoring attendance and productivity for a team of 65 employees

Beirut, Lebanon

May 2021 - October 2021

ZBUILDERZ SARL

Civil Engineering contractor

Junior Civil Engineer - Part-Time

- Initiated and fostered relationships with NGOs and private-sector clients, securing new contracts
- Led tender opening sessions and followed up with client meetings, paving the way for new project acquisitions
- Crafted comprehensive work plans detailing phases and prerequisite tasks for diverse engineering projects
- Conducted financial and budgetary analyses for distinct project types, leading to optimized resource allocation and cost savings
- Cooperated to hand over distinct engineering tasks to consultants representing investors, ensuring streamlined project progression

Beirut, Lebanon

January 2019 - April 2021

LEADERSHIP EXPERIENCE

Jarrah Scout Association

Scout NGO - Volunteer

Troop Chief

- Executed numerous activities aimed at mentally and physically developing more than 25 teens based on community service work
- Achieved the Wood Badge, highest scout leadership program, and thus internationally recognized as a Chief

Beirut, Lebanon

September 2008 - Present

JR NBA - LAU

Basketball competition

Volunteer on the Managing Team

- Organized two basketball tournaments for 30 teams of elite players under 14 years old in Lebanon, also part of international competition
- Secured sponsorship from local businesses, attracted local media attention, and sent an elite team for the international bronze medal

Byblos, Lebanon

April 2022 - April 2023

ADDITIONAL INFORMATION

Member of ASCE - LAU CHAPTER: Volunteer work, engineering competitions, and workshops

Languages: Arabic (Native) - French (Fluent) - English (Fluent)

Nationality: Palestinian

Work Authorization: Lebanon