Fatima Maatouk

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Career Objective

Recent management graduate with a comprehensive foundation in strategic planning, project management, and leadership principles, seeking to apply my skills in a dynamic and challenging environment. Eager to bring fresh insights and a proactive approach to problem-solving and team leadership in a forward-thinking company. My goal is to contribute to effective business strategies, enhance operational efficiency, and foster team collaboration to drive organizational success. I am committed to continuous learning and development to become a versatile leader in the business sector.

Key Competencies: Customer Service - Supervising – Multitasking – Strategic thinking - Leadership - Active Listening – Coordination - Communication - MS Office- Excel - SPSS- Omega Software

EXPERIENCE

Yazzco Limited Company | Beirut, Lebanon Operational manager

March. 2023 – Dec. 2023

- Directing photoshoots to ensure an enhanced brand visibility engagement on social media accounts.
- Managed end-to-end recruitment processes, including sourcing, screening, interviewing, and onboarding, ensuring alignment with organizational goals and culture.
- Administered employee compensation, including salary, bonuses, and adjustments, maintaining strict confidentiality and accuracy in all transactions.
- Coordinated and led regular team meetings, ensuring clear agendas, productive discussions, and actionable outcomes, fostering team collaboration and project alignment.
- Oversaw daily operations ensuring smooth functioning and adherence to quality standards.
- Managed a team of staff members, providing leadership, guidance, and support to achieve departmental goals.
- Developed and implemented operational policies, procedures, and workflows to streamline processes and improve efficiency.
- Resolved operational issues and challenges in a timely and effective manner, maintaining a focus on customer satisfaction and business objectives.
- Implemented training programs to enhance staff skills and knowledge, contributing to professional development and team performance.
- Conducted regular performance evaluations and provided feedback to team members, fostering a culture of accountability and continuous improvement.
- Facilitated business meetings with external companies, fostering strong partnerships and exploring opportunities for collaboration.
- Collaborated with senior management to develop strategic plans and initiatives aimed at driving growth and achieving organizational objectives.
- Led special projects or initiatives as assigned, demonstrating flexibility and adaptability to changing business needs.

Tatsuo Sushi & Grill | Beirut, Lebanon

Assistant Restaurant Manager

Sep. 2018– Jun. 2020

- Assisted in the management of funds, media, receiving, inventory, and payroll as needed.
- Assisted in monitoring sales performance and making recommendations for scheduling, staffing, and other strategies.
- Resolved customer complaints, guided them, and provided relevant information.
- Ensured each guest received excellent service by providing an environment that included maintaining the brand standards, solid knowledge of the menu, and all other components of gracious hospitality.
- Monitored dining rooms continuously for seating availability, service, safety, and well-being of guests.
- Ensured sanitation, safety, and food quality.
- Greeted and encouraged feedback from customers and used feedback to implement positive changes within the restaurant.
- Appropriately suggest additional items to customers to increase restaurant sales.

Cashier & Phone Operator

Sep. 2017 – Aug. 2018

- Maintained detailed records of served orders and collected cash.
- Collected payments whether in cash or credit.
- Took customer delivery orders and collected needed information accurately.
- Coordinated with the delivery team to deliver customers' orders promptly.

EDUCATION

Lebanese University (LU), Lebanon Master's degree in business management	. Nov. 2024
Ashbel Al Sahel High School, Beirut, Lebanon Lebanese Baccalaureate (ES)	Jul. 2016
EXTRACURRICULAR ACTIVITIES	
Beirut for the Ethical Treatment of Animals NGO (BETA)	May. 2017 – Present
Volunteer	
Seeking to promote the welfare of animals in Lebanon by saving them from illegal cruelty, miserable	e conditions, accidents
Social Movement Organization (funded by Save The Children Organization) Volunteer	2014-2016
Part of the "Youth Requests" project for children's voices and rights	

SUMMARY SKILLS

Languages: English (Bilingual Proficiency), Arabic (Native).

Computer skills: Omega Software, Microsoft Office.

Soft skills: Customer Service, Supervising, Multitasking, Active Listening, Coordination, Emotional Intelligence.