

CONTACT

- **Q** Beirut, Lebanon
- +961 76 944 425
- khalednemer20@gmail.com
- in /khaled nemer

EDUCATION

2024

BACHELOR OF BUSINESS ADMINSTRATION

Arts, Science & Technology University in Lebanon

EXPERTISE & SKILLS

Sales

Accounting

Customer Relationship Management

Social Media Management

Data Driven Analysis

Retail Operations Management

Multitasking and Time Management

Microsoft Suite

LANGUAGES

Arabic (Native) English (Fluent)

Khaled Nemer

Business Administration Graduate

PROFILE

Dynamic and results-driven business administration graduate with hands-on experience in sales, hospitality, and retail management. Proven ability to effectively manage operations, drive sales growth, and deliver exceptional customer service. Adept at multitasking, problem-solving, and fostering strong client relationships to achieve business objectives. Seeking opportunities to leverage skills and expertise in a challenging and rewarding role.

EXPERIENCE

2020-Present

Nemer Institution

OPERATIONS AND ACCOUNTING MANAGER

- Managing day-to-day operations of a busy grocery store, overseeing inventory management, purchasing, and staff scheduling.
- Implemented efficient accounting systems and procedures to track expenses, revenues, and financial performance.
- Analyzing sales data and trends to identify opportunities for increasing profitability and reducing costs.
- Training and supervising staff to deliver exceptional customer service and maintain high standards of cleanliness and organization.

2017-2019

Movenpick Hotel

RECEPTIONIST

- Welcomed guests with a warm and professional demeanor, ensuring a positive first impression of the hotel.
- Managed guest inquiries, reservations, and check-ins efficiently using hotel management software.
- Handled guest complaints and requests promptly, resolving issues to their satisfaction while upholding the hotel's standards.
- Coordinated with other hotel departments to ensure smooth guest experiences and resolve any operational challenges.
- Maintained accurate records of guest information and transactions, ensuring data integrity and confidentiality.

2014-2016

Ibrahim Carpets & Antiques

SALES EXECUTIVE

- Managed day-to-day client servicing and sales operations in a bustling retail environment.
- Utilized persuasive communication skills to engage customers, understand their needs, and recommend appropriate products.
- Achieved and exceeded sales targets through proactive selling techniques and effective product knowledge.
- Provided exceptional customer service to ensure customer satisfaction and repeat business.