

Semaan Rizk  
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## Experience

January 2023 -Present

### Commercial Support Officer - CMA CGM, Beirut

- Mange requests of proposal and amendment from the US- Norfolk agency CMA-CGM and APL (American presidential line) contracts
- Identify and help in resolving any issues faces in the day-today activities.
- Resolve conflicts between customer requirements and internal parties.
- Negotiate and finalizing contract, pricing agreements with customers.

August 2022 – September 2022

### Logistics intern

#### Gespa International S.A.L, member of INDEVCO group, in the logistics department – Zouk Mosbeh

- Sourcing raw materials while maintaining good relations with suppliers
- Review freight rates and other transportation costs to keep working cost low

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## Education

April 2023

### University of Huddersfield

- The Role of air transport in achieving sustainable development goals – Virtual Masterclass

2019 - 2022

### Notre Dame University- Louaize (NDU), Lebanon

Bachelors of Distribution and logistics management

- Accredited by the AACSB and the New England Commission of Higher Education - NECHE

2005 – 2019

### College Notre dame de louaize Zouk Mosbeh, Lebanon

- Baccalaureate In Economy and Sociology Science

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## SKILLS AND LANGUAGES

- Languages: Arabic (Native); English (Fluent), French (Intermediate)
- Soft skills: Team work, Fast learner, Problem solving, Planning/Time Management, Negotiation, Ability to work under pressure.