# **Lama Naim**

+961 70816840 | <u>lama\_naim@live.com</u> Date of Birth: July 1, 1993

## **Education**

Saint Joseph University - Beirut, Lebanon
Master's in Banking studies - Risk Management
Thesis: « Lebanese banks are they satisfying international norms? »
GPA: 3.7

Saint Joseph University - Beirut, Lebanon
Bachelor of Business Management
CGPA: 3.5 (Average: 13.5/20)

Colleges des 'Sœurs de Saint-Joseph de l'Apparition - Beirut, Lebanon

2012

# **Experience**

#### Blom Bank SAL - Beirut, Lebanon

03/2024 - Present

## Anti-bribery and Corruption Unit Team leader- Compliance Division

Based on Banque du Liban (BDL ) Basic Circular 163 , the Unit was created to execute an Enhanced Due Diligence (EDD) on the accounts related to the Public Sector Employees , Politically Exposed Persons ( PEPs ) and the Bank Employees .

- EDD measures includes :
- Increasing control of accounts and operations, and conducting ongoing monitoring of the business relationship.
- Obtaining the approval of the Senior Management for a business relationship and for executing operations.
- Reviewing periodically the business relationship.
- Obtaining more detailed information with supportive documents on the customer and the beneficial owner.
- In case of suspicious or doubt about any operation or account the required decision taken should be to file a Suspicious Transaction Report (STR) to the Special Investigation Commission (SIC) in BDL to take the necessary actions

#### Blom Bank SAL - Beirut, Lebanon

02/2019 - 03/2024

#### Team Leader Monitoring Unit - Compliance Division

- Coaching the team to achieve goals and developing necessary skills that get results. Coaching involves
  developing team members' performance, offering feedback and demonstrating the desired skills and expected
  work ethic.
- Work alongside to develop their skills.
- Give team members a clear understanding of what they are expected to complete. Setting clear team goals and evaluating progress along the way.
- Review the work of the team to identify compliance issues and provide advice or training.
- Developing and overseeing control systems to prevent or deal with violations of legal guidelines and internal
  policies.
- Evaluating the efficiency of controls and improve them continuously.
- Revising procedures and reports periodically to identify hidden risks or non-conformity issues.
- Collaborate with HR departments to monitor enforcement of standards and regulations.
- Prepare reports for senior management and external regulatory bodies as appropriate.

### Blom Bank SAL - Beirut, Lebanon

2016/10 - 2019/02

#### Assistant AML/CFT Compliance Coordinator-Compliance Division

- Developing and maintaining a risk assessment framework for products and services, clients and customers, and other issues relating to money laundering.
- Assisting with the development, implementation, and maintenance of an anti-money laundering program within the bank.
- Keeping and maintaining records of high risk customers, and reporting suspicious activities to the management.
- Briefing and reporting to senior management on matters relating to internal AML compliance policies and procedures.
- Assists the relevant Departments in carrying out Know Your Customer (KYC), Due Diligence and ongoing monitoring duties as well as detecting money laundering attempts.
- Study the supporting documents provided by stakeholders in order to evaluate the accuracy of the data and to assess whether the proof provided is indeed justified.
- Draft warning letters to inform/notify branches about breaches to internal or AML/CFT Compliance Policies and Procedures.

## **Summary Skills**

**Languages**: Arabic (native), English (fluent), French (fluent), Spanish (beginner) **Computer Skills:** Microsoft Office - Word, Excel, PowerPoint (advanced)