Lyne Choucair

Sales Associate

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Summary

A motivated and results-driven Digital Marketing enthusiast with a solid background in sales and customer service. With 2 years of experience in sales roles, I have honed my skills in client interaction, persuasion, and closing deals. As a current Digital Marketing student, I bring a fresh perspective and up-to-date knowledge of industry trends and strategies.

Experience

Sales Associate - 10/2022 to Present

Zara, Azadea, Beirut, Lebanon

- Greet customers, offer assistance and serve them in order to ensure their needs are answered in a timely manner and in compliance with quality and customer service standards.
- Provide exceptional customer service by performing up-selling, cross-selling, suggesting alternatives and following up on customers' requests.
- Ensure smooth and efficient receiving process of items/shipments, as well as accurate stock keeping preventing security risks and thefts by performing physical and electronic inventory as required, reporting broken alarms, incidents, suspicious activities.
- Arrange and replenish on a continuous basis the shop shelves and ensure that the shop floor and shelves are kept clean and tidy at all times in alignment with the brand's image and coordination standards.
- Handle cash register and transactions with the customers in an effective and accurate manner as required.
- Take accurate measurements for any needed alteration, assign price according to set price list (when applicable) and coordinate needed alterations.

Education

Bachelor's Degree in Digital Marketing - present

American University of Science and Technology, Beirut, Lebanon

Extra-Curricular Activities

Volunteer, Donner Sang Compter - 07/2019 to 09/2019

Skills & Expertise

- Marketing Strategies
- Adaptability
- Customer Service
- Planning & Organization
- Communication Skills

- Decision Making
- Microsoft Office
- Communication Skills
- Teamwork
- Initiative

Languages

Arabic: Native | English: Fluent | French: Fluent