# Mostafa Hammoud

### Manager

Tripoli, Lebanon | 22 years | (+961)70427058 | mostafahammoud56@gmail.com | <u>www.linkedin.com/in/mostafahammoud-</u>

### **Experience**

### SHIFT LEADER | FOOD PLAS COMPANY | OCT 2023-MAR 2024

- · Planning and supervising all stages of the production line
- · Leading a team of 30 people, directing and motivating the team
- · Resolving conflicts between employees and creating a positive work environment
- · Monitor the quality of finished products and ensure their compliance with quality standards

### MANAGER | AL\_HAFEZ COMPANY | 2021-2023

- · Managing the work team
- · Selling and negotiating with actual and potential customers.
- · Develop a complete list of the shortcomings of the goods in the company's warehouses
- · Purchase of the entire company's merchandise
- · Receiving and checking invoices and sending orders to customers

### **Education**

MASTER OF MANAGEMENT | 2023-PRESENT | LEBANESE UNIVERSITY ETOT | 2024 | TOLOGIA COLLEGE ,UK BACHELOR OF MANAGEMENT | 2023 | LEBANESE UNIVERSITY

#### **INTERNSHIPS & WORKSHOPS**

# TASHGHEEL PROGRAM | LEBANESE ASSOCIATION FOR SCIENTIFIC RESEARCH (LASER) | 2023 (6 MONTHS)

- Strategic Marketing and Branding Training: Developing a complete marketing strategy while accurately identifying potential customers and analyzing the market to find out the real requirements of customers (3 months)
- Internship | Admin assistant | 3 months | Conducting research and writing reports | Preparation and administrative assistance for large projects | Field trips, observation and report writing

### DATA MANAGEMENT | CIS COLLEGE | JUNE 2023 (100 HOURS)

· Collecting data accurately, in addition to know the sources of information collection | Developing forms and interview questions accurately and carefully | Storage, entry and analysis of data

### PROJECT DESIGNER | JOUSOUR, LIMS, INJAZ LEBANON | 2021-2023

15 expanded meetings that include a full explanation of the establishment of the project with all its administrative, technical and marketing aspects, in addition to the budget and continuity | Planning and implementing a wide plan for the tourism promotion campaign in Tripoli | Plan and write a complete project (including marketing, budget...) and implement it realistically.

## **Skills & Abilities**

- · Microsoft Skills
- Effective diction & public speaking
- · Training & development
- Project writing
- Negotiations skills
- Designing Administrative structures

## Language

- · French: Intermediate
- · English: Intermediate
- · Arabic: fluent

### volunteer

- Paramedic and rescuer in the Lebanese Ambulance Association (2022-present)
- Alemni foundation (2020present)