
Kassem Aboud

Choueifat

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OBJECTIVE

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

EXPERIENCE

July - August

- **Accounting intern**
Audit firm
 - Strong knowledge of accounting principles
 - Experience in financial reporting

2020 - 2024

- **Store manager**
Waves jeans
Store Manager, Waves Jeans
Beirut
 - Developed a budget and managed store expenses to ensure profitability.
 - Developed and maintained strong relationships with suppliers to ensure timely delivery of products
 - Created weekly and monthly reports to track store performance and identify potential issues
 - Analyzed store performance trends and created action plans to improve store operations

2018 - 2020

- **Assistant manager**
Waves jeans
 - Achieved sales goals consistently over a period of 8 months, resulting in a promotion to sales manager.
 - Worked with the store manager to develop and execute a store budget that resulted in a 30% reduction in overhead costs

2016 - 2018

- **Sales associate**
Waves jeans
 - Maintained an accurate customer database that improved customer segmentation and targeting efforts
 - Analyzed customer feedback and suggested strategies for improving customer experience.
 - Exceeded sales targets by 35% in a challenging economic environment.

EDUCATION

2022

- **Usal**
Bachelor degree in accounting and finance

SKILLS

- Microsoft excel
- Microsoft office word
- Microsoft power point
- Leadership
- Ability to multitask
- Effective time management
- Ability to work under pressure
- Ability to work in a team
- Communication skills
- Financial sheets
- Financial reporting
- Fast learner

REFERENCE

- **Zaher - Waves jeans**
71257453