# **Rim Khatib**

961 70 224156  $\cdot$  reemkhatib35@gmail.com  $\cdot$  @reemkhatib Beirut, Mousaytabah

#### DIGITAL MARKETER

As a digital marketer, I specialize in leveraging online platforms to drive brand awareness, engagement, and conversions. I craft strategic campaigns tailored to target audiences across various channels, including social media, search engines, and email marketing. My skills in data analysis enable me to optimize campaigns for maximum ROI, while my creativity ensures compelling content that resonates with audiences. I excel in driving growth and achieving marketing objectives.

#### **KEY COMPETENCIES**

Digital Strategy Development Data-driven strategic planning Content Marketing Report writing and presenting Data Analysis and Insights Conversion Rate Optimization Social Media Management Proactive and self-motivated Exceptional organisational skills

#### PROFESSIONAL EXPERIENCE

#### Blynt Concepts

## **Digital Marketing Manager**

April 2024 - October 2024

IAs a Digital Marketing Manager, I am responsible for developing, implementing, and managing marketing campaigns that promote the company's products and services. I was playing a crucial role in enhancing brand awareness within the digital space, driving website traffic, and acquiring leads/customers. I oversee the digital marketing strategy and execution across various channels, ensuring alignment with overall business objectives

## Key Responsibilities:

- Strategy Development
- Campaign Management
- Content creation: aligning with the team for the content that should deliver the brand image
- Analytics and reporting: Monthly sales report, Meta reports, google analytics and oversee the P&L reporting
- · Budget Management: Marketing budget across all channels
- Team leadership: lead and monitor the digital marketing team
- Stay Updated on the world new products and strategies
- Creating the Meta ads and Tiktok ads

# Samra Lashes Oct 2023 - Dec 2023

## **Marketing Consultant**

As a Marketing Consultant, develop and implement strategic marketing initiatives tailored to their unique goals and target audiences. Drawing on my expertise in market research, branding, I provide customized solutions to enhance brand visibility, drive customer engagement, and increase market share

## Feel22 - Think Digital Oct 2021 - Mar 2024

#### **Senior Product Manager - Regional**

As a Senior Product Manager at Feel22, I lead the strategic development and lifecycle management of our product portfolio, ensuring alignment with business objectives and customer needs. Leveraging market insights and cross-functional collaboration

#### Mar 2022 - Sep 2023

#### Senior Marketing Executive - Egypt

Key Responsibilities:

- Strategic Planning: Developed and executed marketing strategies that align with business objectives and driving growth.
- Campaign Management: Led digital marketing campaigns and event marketing
- Market Analysis: Conducted in-depth market research and competitive analysis to identify new opportunities and inform strategic decisions.
- Budget Management: managing the marketing budget across channels
- Performance Tracking: Utilized data analytics and key performance indicators (KPIs) to measure and report on campaign performance, making data-driven recommendations for optimization.
- Media Buying management across platform: Meta, tiktok and google ads
- Influencers Program: Creating an influencers program and tracking its performance

# Feel22 - Think Digital

Mar 2021 - Oct 2021

#### **Senior Marketing Executive - Lebanon**

Key Responsibilities:

- Strategic Planning: Developed and executed marketing strategies that align with business objectives and driving growth.
- · Campaign Management: Led digital marketing campaigns and event marketing
- Market Analysis: Conducted in-depth market research and competitive analysis to identify new opportunities and inform strategic decisions.
- Budget Management: managing the marketing budget across channels
- Performance Tracking: Utilized data analytics and key performance indicators (KPIs) to measure and report on campaign performance, making data-driven recommendations for optimization.
- Media Buying Management across channels: Meta, tiktok and google ads.

## Feel22 - Think Digital

Feb 2019 - Mar 2021

#### **Operations Team Lead**

Leading a dynamic team, I ensure the efficient execution of logistics, inventory management, and order fulfillment processes to meet customer expectations and uphold service excellence.

## **EDUCATION & CERTIFICATIONS**

## **Bachelor of Business Administration**

Majors: General Business

University: USJ

## **Masters of Business Administration**

Major: Marketing

University: France Tours & USJ

# LANGUAGES

French Arabic English