



PURCHASING AND RELATIONSHIP MANAGEMENT SPECIALIST

I am a professional with a background in purchasing and company relationship management across various industries. I enjoy fostering strong partnerships and navigating complex processes with a focus on efficiency and collaboration. Fluent in Turkish and English, and proficient in SAP, CRM, and Microsoft Office, I adapt easily to new environments and approaches. I value teamwork, problem-solving, and continuous learning in all aspects of my work.

EXPERIENCE

PURCHASING/COMPANY RELATIONSHIPS COORDINATOR

GGM Gastro GmbH

2022 - 2024

- Managed relationships with over 60 factories in Turkey for a German-based company with offices in Germany and Turkey, serving as the primary point of contact for all purchasing from the Turkey office.
- Sourced high-quality products at competitive prices, strengthening supplier partnerships and enhancing the product range.
- Oversaw logistics and monitored shipments of approximately 10 containers per week from Turkey to Germany, ensuring timely delivery and compliance with quality standards.
- Led negotiations with suppliers to secure favorable pricing and terms, while fostering strong, long-term relationships.
- Developed purchasing strategies based on market trends and supplier performance, driving efficiency and cost-effectiveness.

PURCHASING ASSISTANT

Choral GmbH

2021-2022

- Managed relationships with European clients for a fair exhibition stand company based in Germany, while based in the Turkey office.
- Coordinated logistics and shipments from Turkey to various fair locations.
- Oversaw on-site construction by skilled workers according to client specifications.

YAREN ISSA

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Mansourieh/Lebanon

Turkish Citizen

SKILLS

- Communications
- Management
- Negotiation
- Microsoft Excel
- Problem-Solving
- Detail Oriented
- Project Management Tools
- Strong Communication

EDUCATION

SECONDARY SCHOOL

Birikim High School - Istanbul

2012 - 2016

BACHELOR

Eskişehir Osmangazi University

2016

LANGUAGE

Turkish - Primary Language

English - Advanced