Nourhan M. Al Koush

Nationality: Lebanese

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Tel: 00961 – 79 154504 **Date of birth:** June 16, 2000 **Marital Status:** Married

OBJECTIVES

I am currently seeking employment with a well-established firm in an attempt to relocate and venture into a new market where I can expose myself to a new working experience. In addition, I'm seeking a new challenge where I can implement and develop my communicable skills.

EDUCATION

- ➤ Fall 2019 Till Date: Arab Open University. **BA** Degree in **Marketing**
 - ➤ 2016 2018: Abdulhadi Al Debes College. **BT3:** Degree in *Graphic Design*.

WORK EXPERIENCE

- February 2024 April 2024: "Customer Service Specialist" at InDrive
 - ➤ Resolving problems by clarifying the customer's complaint; determining the cause of the problem; selecting and explaining the best solution to solve the problem; expediting correction or adjustment and following up to ensure resolution.
 - ➤ Handling Outgoing calls
 - Response to clients requests via live chat and email.
 - ➤ Checking reviews and comments through podval and providing both drivers and passengers with the suitable solution if available or escalating them to the technical team if needed.
 - ➤ Working on several softwares: Podval Cherdak App follow SalesForce.
- November 2020 Till March 2021: "Graphic Designer and Social Media Specialist" then "Account manager" at Media Solutions
 - > Creating posters, logos, business cards, envelops menus and many other things for Instagram and Facebook
 - ➤ Handling Social Media pages for clients
 - ➤ Contacting clients to ensure that the fliers fulfil their requirements and ensure their satisfaction about it.
 - Contacting clients daily for a daily marketing plan
 - > Following up with designer and giving her tasks and making sure that as same as the client's needs
 - > Creating all social media accounts and posting on them

- > Increasing customers sales
- Make sure that the client needs are done and convincing them not to leave our company and to boost for more noticeable and good results.
- > Following with web developers and giving them all kind of information
- > Being an admin on all platforms
- > Following up with customers clients
- Working on Asana and business manager
- > Calling clients to get the correct information and to get what they are thinking of
- Making marketing plans daily weekly and monthly for 10 clients

August 2018 – Till July 2020: "Customer Care and Sales Agent" at Citruss TV

- A member in a team of 15 agents whereas the inbound department has 3 teams
- ➤ Inbound Agent
- ➤ Handling calls from clients regarding complains, orders...
- > Cross sell and Up sell
- Reaching sales target and conversion rate (Top performer)
- > Placing and updating orders
- > Order follow up to ensure customer satisfaction.
- Escalating customer's issues and requests to the concerned department and follow up to increase customer's loyalty by increasing the satisfaction.
- ➤ Working on several softwares: SAP C core C tool Maginto
- > Convincing clients to stop order cancellation.
- 2017 Till Date: **Graphic Designer and Photographer** (Freelance)
- 2016 2018: **Private Teacher**

OTHER SKILL

Languages:

- ➤ Arabic (Mother tongue)
- > English (Fluent)

Computer skills:

- > Excellent in Microsoft Office
- > Internet/ Surfing web pages
- > Adobe Photoshop
- > Illustrator.

INTERESTS

- > Reading, Biking, Swimming
- Volunteering activities, Camping
- > Photography