

Serj Sarafian

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SUMMARY

I am an International Business undergrad with hands-on experience navigating the fast lane of supply chain operations in the automotive world. From optimizing inventory management to building strong supplier relationships, I thrive on keeping the wheels of business turning smoothly. I want to connect with fellow innovators and industry experts as I continue to blend business strategy with automotive excellence.

EDUCATION

B.A. in International Business | Lebanese American University | Sep. 2021 – Sep. 2025 | Beirut, Lebanon

- **Modules:** Organizational Behavior
- **Activities:** civil engagement 12-hour course/ NGO: Operation Big Blue, Information Technology Management (ITM) club, Entrepreneurship club

Life Sciences Section | Adventist School Bouchrieh | Sep. 2018– Sep. 2020 | Beirut, Lebanon

- **Activities:** Red Cross Training, Annual sports festival, community service

WORK EXPERIENCE

Supply Chain Management - Apprenticeship | Garage Arshav | Sep. 2022 – Sep. 2024 | Beirut, Lebanon

- Managed supply chain operations, ensuring **90%+ on-time deliveries** from suppliers to customers.
- Monitored inventory levels, reducing stock shortages by **15%** and optimizing stock availability.
- Negotiated supplier contracts, achieving **20% cost savings**, and improving delivery terms.
- Analyzed supply chain data to identify inefficiencies, leading to a **15% improvement** in operational efficiency.

LANGUAGES, SKILLS, AND CERTIFICATION

- **Languages:** Arabic (Professional), English (Advanced), French (Basic), Armenian (Professional)
- **Skills:** Microsoft Office 365, 3D Printing, AUTOCAD, SolidWorks
- **Certifications:** Economics and International Business (IBMI - Berlin) - Finance and Accounting (IBMI - Berlin) - Strategy and Operations (IBMI - Berlin) - Mini-MBA (IBMI - Berlin) – Artificial Intelligence for Supply Chains and Logistics (Alison- Galway, Ireland)

EXTRACURRICULAR ACTIVITIES

- Volunteering: participation in community service projects with Adventist Church Bouchrieh
- Arts and music: oil painting, drums
- Sports: Basketball, Swimming, Running