

HASAN ALKASTY

Beirut, Lebanon

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PROFILE

Adept in analytical thinking, strategic planning, leadership, and the management of staff and procedures.

EMPLOYMENT HISTORY

- ❖ **Chef De partie, Bartartine** Jun 2020 — Sep 2021
 - Collaborated with the head chef to develop and execute weekly menu plans.
 - Ensured all food items were properly labeled and stored according to company standards.
 - Implemented quality control measures to ensure product quality standards were met.
- ❖ **Pastry Chef, Ni Caffe** Mar 2021 — Aug 2021
 - Implemented food safety and hygiene protocols that ensured compliance with health regulations.
 - Managed the customer service line efficiently, resulting in shorter waiting times for customers.
 - Developed and implemented an effective inventory tracking system, resulting in a 5% reduction in food wastage.
 - Ensured efficient service by memorizing all drink recipes and calculating correct amounts.
- ❖ **Data Collector, INFOPRO** Feb 2022 — May 2022
 - Utilized a range of data collection methods such as questionnaires, interviews, and observations to capture data.
 - Utilized statistical software to clean and prepare data for analysis.
 - Developed a data collection plan that outlined the process for collecting, organizing, and analyzing data.
 - Conducted focus groups with stakeholders to show key data requirements for the project.
 - Analyzed data to name patterns and trends, allowing for better decision-making.
 - Collaborated with cross-functional teams to develop and implement data collection plans.
- ❖ **Retail Manager, Gray Mackenzie Retail Lebanon** Sep 2023 — Apr 2023
 - Position includes working in all the sections of the supermarket from staff to managers in each department. In which all the policies and procedures, and tasks done by the manager of this section.
 - Managing the department from staff to products and sales. *Learn supervisory and technical skills.
 - Work as an apprentice in each department.
 - Gain the skills and experience in Fresh Food, FMCG, Hard Goods, Front End, Warehousing, Receiving, Category Management, Supply Chain, Logistics, Marketing, Merchandising, Finance and HR.
- ❖ **Duty Store Manager, Spinneys / Happy Stores** Mar 2023 — Present
 - Drove sales growth and profitability by implementing effective shrinkage control and cost management strategies.
 - Strategically monitored inventory levels to ensure optimal merchandise availability and operational efficiency.
 - Cultivated strong relationships with customers to proactively identify and address service needs, enhancing customer satisfaction.
 - Resolved customer issues and maintained a safe, clean store environment, prioritizing customer, and employee wellbeing.
 - Ensured rigorous compliance with food safety standards and accurate product labeling to uphold quality and safety.
 - Analyzed advertising and sales promotions to maximize profitability and improve operational performance.
 - Lead team training and development initiatives, fostering a skilled and motivated workforce.
 - Managed employee schedules and performance, addressing issues promptly to maintain productivity.
 - Enforced legal compliance and health safety protocols, safeguarding store operations and reputation.
 - Implemented effective inventory management practices, leading to significant reductions in stock losses and waste.

EDUCATION

❖ Lebanese University-Faculty of Science Sep 2019 — Jun 2023

Bachelor's in biology
Beirut

❖ Trace Sep 2023 — Jul 2024

Talent Management Program --- Mini MBA
Beirut

SKILLS

Communication Skills	Leadership
Computer Skills	Time Management
Microsoft Office	Project Management
Problem Solving	