



# Rasha HAJJAR

Architect | Realtor



## CONTACT ME

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## EDUCATION

### Architecture

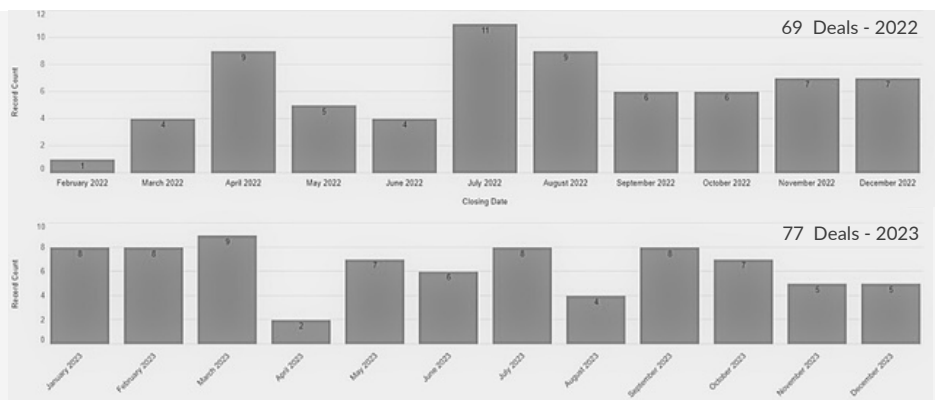
**Masters/LU - Lebanese Univeristy**  
2018 - 2020

### Architecture

**Bachelor/USEK - Holy Spirit Univeristy**  
2013 - 2017

## SKILLS

- Consultation - Market Knowledge
- Negotiation - Interpersonal Skills
- Training - Team Management
- Photography - Marketing
- Problem Solving - Attention to Details
- Data Management - Networking
- Team Management - Integrity and Ethics



## WORK EXPERIENCE

### Real Estate Agent

2022 - Present

#### Beirut Living | Mar Mikhael

##### Responsibilities:

- Consulted with clients to understand property needs and preferences.
- Provided expert advice on market trends and property options.
- Scheduled viewings and facilitated negotiations.
- Managed contract drafting and reviewed legal documentation. Offered post-sale support and issue resolution.
- Sourced properties for listings and conducted property photography.

##### Skills Developed:

- Good at talking and understanding what clients want.
- Fast at getting deals done, usually after just one viewing or a second if needed.
- The competitive and realistic approach focused on getting the best for clients and property owners.

### Freelancer

2019 - 2021

#### Social Media Manager | Graphic Design Services

Managed social media accounts and created content while also providing graphic design services for remote and office-based projects. Successfully handled multiple accounts, produced engaging content, and demonstrated proficiency in both social media management and graphic design.

### Architect

2017 - 2021

#### GS | Bouchrieh

Interacted with clients to understand their preferences, developed designs, and iterated based on their feedback. Prepared bills of quantity for construction costs, supervised site work, and managed projects from concept to completion. Proficient in AutoCAD, Revit, Lumion, and skilled in creating plans, 3D models, animations, and cost estimates.