

# **CONTACT ME**

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- Achrafieh, Beirut

# **EDUCATION**

#### **Architecture**

Masters/LU - Lebanese Univeristy 2018 - 2020

#### **Architecture**

**Bachelor/USEK - Holy Spirit Univeristy** 2013 - 2017

## **SKILLS**

- Consultation -Market Knowledge
- Negotiation -Interpersonal Skills
- Training Team Management
- Photography Marketing
- Problem Solving -Attention to Details
- Data Management -Networking
- Team Management -Integrity and Ethics





# Rasha HAJJAR

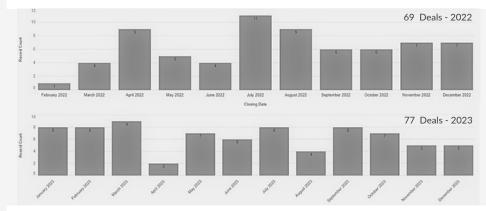
Architect | Realtor



Reach 10 Deals in January 2024

# **ABOUT ME**

With more than two years of experience as a real estate agent, I've specialized in rental agreements in Beirut, specifically in Achrafieh and Badaro. I'm proud to have been recognized as the top performer for two consecutive years, 2022 and 2023, consistently closing the highest number of deals each year. I am eager to bring my expertise and enthusiasm for the industry to your esteemed company as I pursue new opportunities for growth.



## **WORK EXPERIENCE**

#### Real Estate Agent

#### **Beirut Living I Mar Mikhael**

#### Responsibilities:

- Consulted with clients to understand property needs and preferences.
- Provided expert advice on market trends and property options.
- Scheduled viewings and facilitated negotiations.
- Managed contract drafting and reviewed legal documentation. Offered post-sale support and issue resolution.
- Sourced properties for listings and conducted property photography.

#### **Skills Developed:**

- Good at talking and understanding what clients want.
- Fast at getting deals done, usually after just one viewing or a second if needed.
- The competitive and realistic approach focused on getting the best for clients and property owners.

#### Freelancer 2019 - 2021

#### Social Media Manager I Graphic Design Services

Managed social media accounts and created content while also providing graphic design services for remote and office-based projects. Successfully handled multiple accounts, produced engaging content, and demonstrated proficiency in both social media management and graphic design.

# Architect **GS | Bouchrieh**

2017 - 2021

2022 - Present

Interacted with clients to understand their preferences, developed designs, and iterated based on their feedback. Prepared bills of quantity for construction costs, supervised site work, and managed projects from concept to completion. Proficient in AutoCAD, Revit, Lumion, and skilled in creating plans, 3D models, animations, and cost estimates.