## Lamees Halawi, SHRM certified

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## **EXPERIENCE**

UM Worldwide Beirut, Lebanon

Performance Media Executive

March 2022 - Present

- Manage and execute paid marketing campaigns across Facebook, Instagram, Snapchat, TikTok, Twitter, and LinkedIn for STC accounts in KSA, aligning with campaign objectives and client needs.
- Optimize campaigns to meet low-cost goals, applying strategies that enhance overall efficiency and performance.
- Generate weekly and end-of-campaign reports, providing insights and recommendations to improve future campaign outcomes.
- Complete year-end tasks and reports, ensuring campaigns consistently meet or exceed client expectations and performance targets.

Mission235 Aley, Lebanon

Human Resources Specialist

February 2021 – January 2022

- Developed a new organizational hierarchy to streamline roles and improve internal structure.
- Hired and onboarded 6 new employees, providing orientation on company policies, benefits, and procedures for a smooth transition.
- Coordinated in-house training on communication skills, team-building activities, and headhunting techniques, enhancing team collaboration.
- Sourced and assigned relevant technical training to employees, supporting skill development and alignment with role requirements.

# Ain Wazein Medical Village

Chouf, Lebanon

Training and Development Officer

February 2017 – February 2018

- Conducted thorough performance appraisals for 650 staff members, analyzing results and assigning targeted training programs to address specific improvement areas.
- Contributed to achieving ISO 19011 certification in Management Systems, recognizing excellence in structured training and development practices.
- Managed the full sourcing process to secure favorable training offers from various institutes, ensuring costeffective, high-quality training solutions.
- Organized comprehensive in-house training logistics, including catering, space arrangement, and materials, to support smooth session delivery.

## **Ananda Marga Universal Relief Team (AMURT)**

Chouf, Lebanon

Human Resources Coordinator and Public Relation Officer

November 2015 – February 2017

- Created and managed office and outreach visit schedules to adapt effectively to shifting project needs, ensuring reliable availability for the team and clients.
- Developed, revised, and distributed essential forms for social workers, maintaining compliance with internal and external standards.
- Supported the outreach team in conducting Syrian refugee family visits, collaborating closely with local NGOs to strengthen service delivery and identify partnership opportunities.

### Middle East Airlines (MEA)

Beirut, Lebanon

HR Intern July 2015 – August 2015

### PROJECT-BASED EXPERIENCE

### **Recruitment Specialist** – New Cairo, Egypt

October 2021 – January 2022

• Served as a recruitment specialist for a real estate company, successfully hiring 12 sales representatives by managing the full recruitment process, including screening calls and conducting technical and HR interviews.

## **Recruitment Specialist | A to Z Services** – *Qatar*

October 2021

• Oversaw the recruitment of runners, waiters, and chefs for the 2022 World Cup, completing over 200 hires to meet the demands of this large-scale event.

## **Public Relations Officer | IAM Production** – Chouf, Lebanon

November 2020 - December 2020

• Acted as a liaison between the company and its partners, stakeholders, and municipalities, facilitating effective communication and collaboration on various projects.

## **Training and Development Specialist | AMURT – Chouf, Lebanon**

February 2020 – August 2020

• Delivered 220 hours of training focused on life skills, soft skills, and communication, enhancing the personal and professional development of participants.

## **Administrative Specialist** | Land of Opportunities (LDPA) – Beirut, Lebanon

May 2019 – September 2019

• Opened a new branch in Lebanon by managing logistics, paperwork, and hiring processes, successfully recruiting 7 new psychologists and overseeing sales initiatives.

## **Project Officer and Area Manager | AEP** – Beirut, Lebanon

January 2019 – May 2019

• Managed administrative tasks and sales efforts at the Lebanese branch, including meetings with municipalities to promote webinars and increase potential customer engagement.

### **EDUCATION**

## **Cardiff Metropolitan University, United Kingdom**

Cardiff, Wales

Master's Degree in Human Resources Management and Services (two-year program)

January 2022

### Notre Dame University – Louaize (NDU)

Zouk Mosbeh, Lebanon

Bachelor's Degree in Human Resource Management (three-year program)

January 2016

### International Association of Business Communicators (IABC)

California, USA

Diploma in NGO Management (one-year program)

February 2016

### **SKILLS**

**Technical Skills:** Microsoft Office Suite (Word, Excel, PowerPoint), Outlook, Research, Digital Marketing, Paid Marketing Campaigns, Strategy Optimization, Talent Management, Project Management, Planning, Execution, Oversight, Human Resources Management, Recruitment, Onboarding, Employee Relations, Training & Development, Implementation, Public Relations, Stakeholder Engagement, Community Relations, Data Analysis, Performance Metrics, Decision-Making.

**Soft Skills:** Leadership, Communication, Teamwork, Conflict Resolution, Motivation, Organization, Adaptability, Time Management, Problem Solving, Critical Thinking, Creativity, Interpersonal Skills, Emotional Intelligence, Flexibility, Attention to Detail, Initiative.

## **LANGUAGES**

Arabic (native), English (full professional proficiency).