

Hussein Alayan

Mreijeh Ojero Street, Beirut, Lebanon

Phone: (+961) 76624381 | Email: HsseinAlayyan@gmail.com

LinkedIn: <https://www.linkedin.com/in/hussein-alayan-9a0a0a2ab>

Professional Summary

Business Management graduate with extensive customer service and sales experience in retail, food & beverage, and renewable energy. Proven track record in driving sales, maintaining strong client relationships, and working efficiently in team-oriented, fast-paced environments. Seeking to contribute my skills and experience in a challenging sales or business development role.

Work Experience

Sales Representative – Solar Energy Solutions

Aug 2023 – Sep 2024 | Beirut, Lebanon

- Promoted and sold solar energy systems to residential and commercial clients- Educated customers on energy savings and environmental benefits- Consistently achieved monthly sales targets and contributed to team revenue growth- Provided follow-up support and handled customer inquiries post-installation

Sales Associate – LC Waikiki

Oct 2018 – Oct 2019 | Beirut, Lebanon

- Assisted customers with product selection and inquiries- Drove sales through upselling and cross-selling techniques- Managed merchandise display and inventory restocking- Maintained cleanliness and order of the store

Coffee Bartender – Dunkin' Donuts

Nov 2016 – Aug 2017 | Beirut, Lebanon

- Prepared and served a wide variety of coffee and beverages- Delivered excellent customer service and managed cash transactions- Supported team operations during high-traffic hours- Ensured cleanliness and adherence to hygiene standards

Education

Bachelor of Business Management – Beirut Arab University

Jan 2018 – May 2021 | Beirut, Lebanon

Skills

- Sales & Customer Service- Inventory Management- Communication & Teamwork- Microsoft Office (Word, Excel, PowerPoint)- Zoom, Google Drive

Languages

Arabic – NativeEnglish – Listening: C2 | Reading: C2 | Speaking: B2 | Writing: B2