

WASSEF BAYDOUN

3d Artist

<https://www.linkedin.com/in/3dartistwassefbaydoun>

Objective

To leverage my expertise in 3D artistry and passion for photorealistic visualization, coupled with a strong background in textile fabric design and completion of advanced courses in 3D modeling and animation, to contribute creatively and technically to CG VIZ Studio's projects. Seeking to utilize my skills in shading, lighting, and rendering to deliver high-quality outputs that exceed client expectations and uphold the studio's reputation for innovation and excellence in the industry.

T: 0096176023300

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E: baydounwassef@gmail.com

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A: Lebanon, Beirut

Experience:

Ali Baydoun Wholesale Fabric Distribute// Procurement Specialist (2022>Present)

Implemented new CRM strategies, improving lead conversion rates by 40%.

Negotiated and closed Local deals worth up to \$50,000.

Custom design a new mechanism in (wavy rode) that was been first time introduced in the lebanese market.

Assisting in negotiating contracts with key suppliers (Chinese and Turkish) and achieved a 5% discount in price.

Ali Baydoun Wholesale Fabric Distribute// Senior Sales (2019 > 2022)

Led a team of 10 sales representatives, providing coaching and development to improve performance.

Established and maintained relationships with key clients, leading to a 30% increase in customer retention.

Conducted market research to identify new business opportunities and product needs.

Ali Baydoun Wholesale Fabric Distribute// Sales (2018 > 2019)

Local B2C and B2B sales. Strong ability to close deals and negotiate terms.

Market Analysis: Skilled in analyzing market trends and identifying opportunities.

Communication: Excellent verbal and written communication skills.

Education:

Notre Dame University (2022 > Present)

Completed coursework in 3D software, Business English, and database management with coding. Gained skills in advanced 3D modeling, shading, lighting, and rendering techniques; developed professional communication skills in English for business contexts; and acquired knowledge in database management and programming languages.

Lebanese University (2018 > 2019)

Completed coursework in Economics, Marketing, and Management, gaining foundational knowledge in economic theory, microeconomics, macroeconomics, marketing principles, consumer behavior, and management strategies.