

Daniel Nasr

Junior Data Analyst

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PROFILE

Motivated and detail-oriented individual with a strong foundation in data analysis, visualization, and business intelligence tools. Proficient in Excel, Power BI, and Python for data cleaning, analysis, and visualization. Seeking to leverage analytical and problem-solving skills in a dynamic environment, contributing to data-driven strategies and supporting informed organizational decisions.

EDUCATION

2021 - present	American University of Science and Technology, Beirut, Lebanon Bachelor of Business Administration in Management Information Systems
2018 - 2021	Maroun Abboud Secondary School Lebanese Official Baccalaureate: Life Science

EXPERIENCE

10.2021 - present	Freelance Tutor(Primary, High School, and University Students) Self-Employed Provided personalized tutoring services to primary, high school, and university students in a variety of subjects: Primary & High School: Mathematics, Biology, English, Arabic, Philosophy, Civics, Economics and History. University: Economics, Business, Mathematics, AI, Programming, and English. <ul style="list-style-type: none">Designed tailored lesson plans to address individual learning needs, improving academic performance.Fostered an engaging and supportive learning environment, resulting in enhanced student understanding and confidence.Developed and sold high-quality educational materials and notes for students, further aiding their studies.Maintained consistent communication with parents and students to track progress and adapt teaching methods accordingly.
07.2024 - 08.2024	Transmed (Account Executive Internship) <ul style="list-style-type: none">Advised clients across various channels on product options and offers.Performed regular store checks and applied the DPSM technique to enhance distribution, pricing, shelving, and merchandising.Met with clients regularly to understand their needs and provide tailored solutions, improving customer engagement and satisfaction.Utilized Excel and Power BI to issue detailed reports on sales performance and market trends, supporting data-driven decision-making.Coordinated with logistics and customer service teams to ensure smooth operations and high levels of client satisfaction across different trade channels.

10.2021 - 01.2022	Mission235 - The Doers' Hub (Sales and Marketing Internship) <ul style="list-style-type: none">Conducted lead generation activities, including cold calling and email outreach, resulting in a significant increase in potential customers for the company.Assisted in managing social media platforms, resulting in increased online engagement and visibility.Collaborated with the marketing team to develop promotional materials, resulting in successful marketing campaigns and increased sales.
11.2023 - 01.2024	Calia Group - LC Waikiki (Sales Representative) <ul style="list-style-type: none">Utilized strong product knowledge and assisted customers in finding clothing items that matched their preferences, resulting in increased customer satisfaction and sales.Consistently met or exceeded sales targets and goals set by the store, contributing to the overall success of the business.Provided excellent customer service to enhance the shopping experience, leading to repeat customers and positive reviews.
04.2018 - 11.2018	Jardin d'amour (Waiter) <ul style="list-style-type: none">Greeted and seated guests in a friendly and welcoming manner.Presented the menu and provided detailed information about menu items, offering recommendations when requested.Effectively upsold menu items and beverages, contributing to increased restaurant revenue and customer satisfaction.

LANGUAGES

Arabic
English

SKILL HIGHLIGHTS

- Strong Communication(written and oral skills)
- Microsoft Office Suite
- Successful Upselling and Cross-Selling
- Proficiency in Power BI & Excel (Reporting & Data Analysis)
- Teamwork and Collaboration
- Time Management
- Negotiation & Closing Deals
- Market Research & Competitor Analysis
- Sales Data Interpretation

HOBBIES

Reading
Exercising
Journaling