

# Ali Hammoud (MSc. / MBA / MSBA)

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## EDUCATION

### American University of Beirut (AUB)

*Master's in Business Analytics (MSBA) - GPA: 4.0 /4.0*

*Aug 2024 – Ongoing*

### Lebanese American University

*Master's in Business Administration (MBA) - GPA: 3.97/4.0*

*Aug 2019 – Jan 2021*

### American University of Science & Technology (AUST)

*Master's in Bio-Analytical Toxicology (MSc.) - GPA: 4.0/4.0*

*Sep 2017 – Jun 2019*

### American University of Science & Technology (AUST)

*Bachelor's of Forensic Sciences - GPA: 3.8/4.0*

*Sep 2014 – Jun 2017*

## PROFESSIONAL EXPERIENCE

### Wellspring Learning Community, IBDP Business Management Teacher

*Aug 2022 – Ongoing*

- Designed and delivered an engaging IB Business Management curriculum, assessing student performance through data-driven insights while mentoring students on academic and career pathways.
- Lead the **Innovation and Entrepreneurship Program**, guiding students in developing sustainable business plans and pitching them to a panel of investors, fostering critical thinking, business acumen, and presentation skills.

### Telecel Group, Program Coordinator, Africa Startup Initiative Program (ASIP)

*Sep 2021 – Feb 2022*

- Managed and coordinated ASIP across multiple countries (Beirut, Nigeria, Senegal, Ghana), overseeing project milestones and monitoring performance through data analysis to track progress and optimize outcomes.
- Collaborated with diverse stakeholders to ensure successful program implementation, fostering strong partnerships and seamless execution.

### Clear Company, Operations & Logistics Officer

*Feb 2020 – Aug 2021*

- Streamlined operational processes using data analysis, enhancing efficiency and ensuring timely project execution under tight deadlines.
- Managed logistics for diverse projects while maintaining strong client and vendor relationships, resolving issues efficiently to support business operations

## RESEARCH ASSISTANTSHIP EXPERIENCE

### Lebanese American University (LAU) - Research Assistant

*Aug 2019 – Jan 2021*

- Conducted literature reviews, data collection, and analysis, contributing to faculty research reports and publications.
- Assisted with research design, data management, and quality assurance, ensuring accuracy and integrity.

### American University of Science & Technology (AUST) - Research Assistant

*Aug 2019 – Jan 2021*

- Supported faculty research through literature reviews, data compilation, and conference presentations.
- Provided technical and administrative support in the Toxicology Laboratory and periodically lectured at Beirut & Saida campuses.

## PROJECTS

- Pharmaco-Economic Evidence for Generic Drug Substitution in Lebanon (2020):** Developed a data-driven model projecting 46% cost savings (\$644M annually), presenting findings to government and healthcare leaders.
- Intelligence Drug Profiling of Cocaine Using Machine Learning (2019):** Led Lebanon's first data analytics study on drug profiling, applying machine learning and cluster analysis to optimize interdiction strategies.
- Lebanese Innovation & Entrepreneurship Program (2015):** Designed a real-time cardiac monitoring system, integrating software, hardware, and predictive analytics for early intervention, pitching to CEOs.

## SKILLS & PERSONAL

- Certificates:** Introduction to R(Data Camp) – Introduction to Python (Data Camp)– Intermediate Python (Data Camp) – Introduction to NumPy (Data Camp) – Mental Health in Children and Youth (CDLL) – Concept Based Curriculum (WLC) – Category 2 Business (International Baccalaureate) – Introduction to Tableau (Data Camp) – Introduction to SQL (Data Camp)
- Languages:** Arabic (native), English (fluent), Russian (beginner)]
- IT:** Office Package (Word, Excel, PowerPoint, ), R , Python, SQL, Tableau